

**VESTEL BEYAZ EŐYA
SANAYİ VE TİCARET AŐ**

**SUMMARY FINANCIAL STATEMENTS
FOR THE PERIOD
01.01.2016 - 30.09.2016**

(Originally issued in Turkish)

VESTEL

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET AŞ
SUMMARY FINANCIAL STATEMENTS FOR THE PERIOD
01.01.2016 – 30.09.2016

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET AŞ
CONDENSED INTERIM STATEMENTS OF BALANCE SHEETS
AS OF 30 SEPTEMBER 2016 AND 31 DECEMBER 2015

(All amounts in thousand Turkish Lira unless stated otherwise)

ASSETS	Note	30.09.2016	31.12.2015
			<i>Audited</i>
Current Assets		1,558,783	1,318,015
Cash and cash equivalents	4	38,352	88,687
Trade receivables		923,319	824,585
Related parties	6	918,193	818,706
Other parties	7	5,126	5,879
Other receivables		245,780	98,237
Related parties	6	158,464	--
Other parties	8	87,316	98,237
Derivative financial instruments		11,943	21,072
Derivative financial instruments held for trading	25	2,205	11,535
Cash flow hedges	25	9,738	9,537
Inventories	9	327,271	261,376
Prepaid expenses	10	11,253	10,306
Current income tax assets	23	--	13,460
Other current assets	16	865	292
Non - Current Assets		424,538	403,285
Property, plant and equipment		318,795	314,570
Land and premises	11	6,547	6,547
Land improvements	11	844	885
Buildings	11	40,353	39,854
Machinery and equipment	11	247,130	243,743
Vehicles	11	153	189
Fixtures and fittings	11	14,707	15,352
Leasehold improvements	11	3,199	3,366
Construction in progress	11	5,862	4,634
Intangible assets		94,422	84,963
Other rights	12	25	25
Capitalized development costs	12	87,133	78,555
Other intangible assets	12	7,264	6,383
Prepaid expenses	10	11,321	3,752
TOTAL ASSETS		1,983,321	1,721,300

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CONDENSED INTERIM STATEMENTS OF BALANCE SHEETS
AS OF 30 SEPTEMBER 2016 AND 31 DECEMBER 2015

(All amounts in thousand Turkish Lira unless stated otherwise)

LIABILITIES AND SHAREHOLDERS' EQUITY	Note	30.09.2016	<i>Audited</i> 31.12.2015
Current Liabilities		970,597	765,121
Short-term financial liabilities	5	104,993	86
Short-term portion of long-term financial liabilities	5	59,359	5,887
Trade payables		726,325	730,650
Related parties	6	20,877	25,198
Other parties	7	705,448	705,452
Liabilities for employee benefits	15	19,149	20,054
Other liabilities		48,011	--
Related parties	6	48,011	--
Derivative financial instruments		--	616
Derivative financial instruments held for trading	25	--	616
Current income tax liabilities	23	4,523	--
Short-term provisions	13	1,620	1,358
Other current liabilities	16	6,617	6,470
Non-Current Liabilities		145,339	241,906
Long-term financial liabilities	5	--	54,516
Other payables		120,253	160,438
Related parties	6	120,253	160,438
Provisions for employee benefits	15	23,461	21,907
Deferred tax liabilities	23	1,625	5,045
Shareholders' Equity		867,385	714,273
Paid-in capital	17	190,000	190,000
Adjustments to share capital	17	9,734	9,734
Share premium (Discount)	17	109,031	109,031
Other comprehensive income/expense not to be reclassified to profit or loss		(4,105)	(3,686)
Revaluation gain/loss		(4,105)	(3,686)
Other comprehensive income/expense to be reclassified to profit or loss		7,790	7,629
Cash flow hedges		7,790	7,629
Restricted reserves	17	77,019	57,354
Retained earnings	17	193,669	180,316
Net income for the period		284,247	163,895
TOTAL LIABILITIES AND EQUITY		1,983,321	1,721,300

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SUMMARY FINANCIAL STATEMENTS FOR THE PERIOD
01.01.2016 – 30.09.2016

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET AŞ
CONDENSED INTERIM STATEMENTS OF INCOME
FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2016 AND 30 SEPTEMBER 2015

(All amounts in thousand Turkish Lira unless stated otherwise)

	Note	01.01- 30.09.2016	01.01- 30.09.2015
Revenue	18	2,126,028	1,798,314
Cost of sales		(1,769,023)	(1,532,540)
Gross Profit		357,005	265,774
General & Administrative expenses	20	(31,851)	(29,125)
Marketing expenses	20	(33,884)	(29,251)
Research and development expenses	20	(21,215)	(21,184)
Other operating income	21	80,201	158,522
Other operating expense	21	(61,537)	(139,711)
Operating Profit/Loss		288,719	205,025
Financial income	22	85,619	172,916
Financial expense	22	(77,890)	(280,061)
Profit Before Tax		296,448	97,880
Tax benefit/(expense)		(12,201)	(8,343)
Current tax expense	23	(15,556)	(25,900)
Deferred tax benefit	23	3,355	17,557
Net Income for the Period		284,247	89,537

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SUMMARY FINANCIAL STATEMENTS FOR THE PERIOD
01.01.2016 – 30.09.2016

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET AŞ
CONDENSED INTERIM STATEMENTS OF CASHFLOWS
FOR THE NINE MONTH PERIOD ENDED 30 SEPTEMBER 2016 AND 30 SEPTEMBER 2015

(All amounts in thousand Turkish Lira unless stated otherwise)

	Note	01.01- 30.09.2016	01.01- 30.09.2015
Net Cash Provided by Operating Activities:		225,365	163,934
Net income for the period		284,247	89,537
Adjustments to reconcile net income		111,735	170,853
Depreciation and amortization	11	67,755	65,817
Impairment on inventories	9	(493)	(426)
Provisions		6,949	8,104
Provisions for employment termination benefits	15	6,687	8,104
Provisions for lawsuits and/or penalties		262	--
Interest income	22	(13,329)	(1,025)
Interest expense	22	16,372	13,870
Unrealized foreign exchange differences		14,356	1,459
Fair value gain/(loss) on derivative financial instruments		8,714	74,266
Tax benefit/(expense)		12,201	8,343
(Gain)/loss from sales of tangible assets		(84)	(155)
Other	4	(706)	600
Changes in working capital		(167,387)	(77,687)
(Increase)/decrease in trade receivables		(98,734)	(221,437)
Related parties	6	(99,487)	(227,819)
Other parties	7	753	6,382
(Increase)/decrease in other receivables		10,921	(33,493)
Other parties	8	10,921	(33,493)
(Increase)/decrease in inventories	9	(65,402)	(79,261)
(Increase)/decrease in prepaid expenses	10	(21,976)	5,700
Increase/(decrease) in trade payables		(4,325)	250,753
Related parties	6	(4,321)	20,998
Other parties	7	(4)	229,755
Increase/(decrease) in employee termination benefits	15	(905)	(907)
Other		13,034	958
Other assets		12,887	(63)
Other liabilities		147	1,021
Cash Flows From (Used in) Operations		228,595	182,703
Employee termination benefits paid	15	(5,657)	(3,669)
Current income tax paid	23	2,427	(15,100)
Net Cash From Investing Activities:		(239,819)	(194,472)
Cash provided from sales of tangible assets		1,037	861
Acquisition of tangible assets	11	(60,358)	(41,795)
Acquisition of intangible assets	12	(22,034)	(19,920)
Cash advances and loans made to related parties	6	(158,464)	(133,618)
Net Cash From Financing Activities:		(36,587)	(38,029)
Proceeds from bank borrowings		286,858	128,172
Repayment of bank borrowings		(193,323)	(79,521)

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Other payables to related parties	6	--	28,950
Dividends paid	6	(130,877)	(104,825)
Interest paid		(12,574)	(11,830)
Interest received		13,329	1,025
Net (decrease)/increase in cash and cash equivalents before effect of exchange rate changes		(51,041)	(68,567)
Net (decrease)/increase in cash and cash equivalents		(51,041)	(68,567)
Cash and cash equivalents at the beginning of the period	4	88,665	163,089
Cash and cash equivalents at the end of the period		37,624	94,522