

**VESTEL BEYAZ EŐYA SANAYİ VE TİCARET
ANONİM ŐİRKETİ**

**CONVENIENCE TRANSLATION INTO ENGLISH OF
FINANCIAL STATEMENTS AT
1 JANUARY – 31 DECEMBER 2016
TOGETHER WITH INDEPENDENT AUDITOR’S REPORT**

(ORIGINALLY ISSUED IN TURKISH)



**CONVENIENCE TRANSLATION INTO ENGLISH OF
INDEPENDENT AUDITOR'S REPORT
ORIGINALLY ISSUED IN TURKISH**

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Vestel Beyaz Eşya Sanayi ve Ticaret A.Ş.;

Report on the Financial Statements

1. We have audited the accompanying financial statements of Vestel Beyaz Eşya Sanayi ve Ticaret A.Ş. (the "Company"), which comprise the statement of financial position as at 31 December 2016 and the statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the period then ended and a summary of significant accounting policies and other explanatory notes.

Management's Responsibility for the Financial Statements

2. The Company's management is responsible for the preparation and fair presentation of these financial statements in accordance with Turkish Accounting Standards and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Independent Auditor's Responsibility

3. Our responsibility is to express an opinion on these financial statements based on our audit. Our audit was conducted in accordance with standards on auditing issued by the Capital Markets Board of Turkey and Independent Auditing Standards that part of Turkish Standards on Auditing issued by the Public Oversight Accounting and Auditing Standards Authority. Those standards require that ethical requirements are complied with and that the audit is planned and performed to obtain reasonable assurance whether the financial statements are free from material misstatement.

An independent audit involves performing procedures to obtain evidence about the amounts and disclosures in the financial statements. The procedures selected depend on independent auditor's professional judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to error or fraud. In making those risk assessments, the independent auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An independent audit includes also evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the independent audit evidence we have obtained during our audit is sufficient and appropriate to provide a basis for our audit opinion.



Opinion

4. In our opinion, the financial statements present fairly, in all material respects, the financial position of Vestel Beyaz Eşya Sanayi ve Ticaret A.Ş. as at 31 December 2016 and their financial performance and cash flows for the period then ended in accordance with Turkish Accounting Standards.

Other Responsibilities Arising From Regulatory Requirements

5. In accordance with subparagraph 4 of Article 398 of the Turkish Commercial Code ("TCC") No: 6102; auditor's report on the early risk identification system and committee has been submitted to the Company's Board of Directors on 9 February 2017.
6. In accordance with subparagraph 4 of Article 402 of the TCC; no significant matter has come to our attention that causes us to believe that the Company's bookkeeping activities for the period 1 January - 31 December 2016 is not in compliance with the code and provisions of the Company's articles of association in relation to financial reporting.
7. In accordance with subparagraph 4 of Article 402 of the TCC; the Board of Directors submitted to us the necessary explanations and provided required documents within the context of audit.

PwC Bağımsız Denetim ve
Serbest Muhasebeci Mali Müşavirlik A.Ş.

Mehmet Karakurt, SMMM
Partner

Istanbul, 9 February 2017

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ
NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY - 31 DECEMBER 2016

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VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ
BALANCE SHEETS AS OF 31 DECEMBER 2016 AND 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

		Audited 31 December 2016	Audited 31 December 2015
	Footnotes		
ASSETS			
CURRENT ASSETS			
Cash and Cash Equivalents	4	12.829	88.687
Trade Receivables		1.186.044	824.585
Trade Receivables Due From Related Parties	6	1.182.807	818.706
Trade Receivables Due From Unrelated Parties	7	3.237	5.879
Other Receivables		336.710	98.237
Other Receivables Due From Related Parties	6	258.612	-
Other Receivables Due From Unrelated Parties	8	78.098	98.237
Derivative Financial Assets		26.404	21.072
Derivative Financial Assets Held for Trading	27	2.922	11.535
Derivative Financial Assets Held for Hedging	27	23.482	9.537
Inventories	9	244.446	261.376
Prepayments		11.066	10.306
Prepayments to Unrelated Parties	10	11.066	10.306
Current Tax Assets	25	-	13.460
Other Current Assets		1.212	292
Other Current Assets Due From Unrelated Parties	17	1.212	292
TOTAL CURRENT ASSETS		1.818.711	1.318.015

The accompanying notes are an integral part of these financial statements.

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ
BALANCE SHEETS AS OF 31 DECEMBER 2016 AND 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

		Audited 31 December 2016	Audited 31 December 2015
	Footnotes		
NON-CURRENT ASSETS			
Property, Plant and Equipments		327.965	314.570
Land and Premises	11	6.547	6.547
Land Improvements	11	875	885
Buildings	11	40.247	39.854
Machinery and Equipments	11	254.966	243.743
Vehicles	11	215	189
Fixtures and Fittings	11	15.028	15.352
Leasehold Improvements	11	3.144	3.366
Construction in Progress	11	6.943	4.634
Intangible Assets and Goodwill		97.030	84.963
Other Rights	12	22	25
Capitalized Development Costs	12	89.931	78.555
Other Intangible Assets	12	7.077	6.383
Prepayments		41.741	3.752
Prepayments to Unrelated Parties	10	41.741	3.752
Deferred Tax Asset	25	2.056	-
TOTAL NON-CURRENT ASSETS		468.792	403.285
TOTAL ASSETS		2.287.503	1.721.300

The accompanying notes are an integral part of these financial statements.

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ
BALANCE SHEETS AS OF 31 DECEMBER 2016 AND 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

		Audited 31 December 2016	Audited 31 December 2015
	Footnotes		
LIABILITIES			
CURRENT LIABILITIES			
Current Borrowings		26.407	86
Current Borrowings From Unrelated Parties		26.407	86
Bank Loans	5	26.407	86
Current Portion of Non-current Borrowings		15.691	5.887
Current Portion of Non-current Borrowings from Unrelated Parties		15.691	5.887
Bank Loans	5	15.691	5.887
Trade Payables		840.474	730.650
Trade Payables to Related Parties	6	23.448	25.198
Trade Payables to Unrelated Parties	7	817.026	705.452
Employee Benefit Obligations	16	23.763	20.054
Other Payables		52.999	-
Other Payables to Related Parties	6	52.999	-
Derivative Financial Liabilities		27.853	616
Derivative Financial Liabilities Held for trading	27	27.853	616
Current Tax Liabilities, Current	25	3.185	-
Current Provisions		1.620	1.358
Other Current Provisions	14	1.620	1.358
Other Current Liabilities		10.249	6.470
Other Current Liabilities to Unrelated Parties	17	10.249	6.470
TOTAL CURRENT LIABILITIES		1.002.241	765.121

The accompanying notes are an integral part of these financial statements.

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ
BALANCE SHEETS AS OF 31 DECEMBER 2016 AND 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

		Audited 31 December 2016	Audited 31 December 2015
	Footnotes		
NON-CURRENT LIABILITIES			
Long Term Borrowings		206.611	54.516
Long Term Borrowings From Unrelated Parties		206.611	54.516
Bank Loans	5	206.611	54.516
Other Payables		134.261	160.438
Other Payables to Related Parties			
Non-current Provisions		24.459	21.907
Non-current Provisions for Employee Benefits	16	24.459	21.907
Deferred Tax Liabilities	25	-	5.045
TOTAL NON-CURRENT LIABILITIES		365.331	241.906
TOTAL LIABILITIES		1.367.572	1.007.027

The accompanying notes are an integral part of these financial statements.

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ
BALANCE SHEETS AS OF 31 DECEMBER 2016 AND 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

		Audited 31 December 2016	Audited 31 December 2015
	Footnotes		
EQUITY			
Equity attributable to owners of parent		919.931	714.273
Issued Capital	18	190.000	190.000
Inflation Adjustments on Capital	18	9.734	9.734
Share Premium (Discount)	18	109.031	109.031
Other Accumulated Comprehensive Income (Loss) that will not be Reclassified in Profit or Loss		(3.313)	(3.686)
Gains (Losses) on Revaluation and Remeasurement		(3.313)	(3.686)
Gains (Losses) on Remeasurements of Defined Benefit Plans		(3.313)	(3.686)
Other Accumulated Comprehensive Income (Loss) that will be Reclassified in Profit or Loss		18.786	7.629
Gains (Losses) on Hedge		18.786	7.629
Gains (Losses) on Cash Flow Hedges		18.786	7.629
Restricted Reserves Appropriated From Profits		77.019	57.354
Legal Reserves	18	77.019	57.354
Prior Years' Profits or Losses	18	193.669	180.316
Current Period Net Profit Or Loss		325.005	163.895
TOTAL EQUITY		919.931	714.273
TOTAL LIABILITIES AND EQUITY		2.287.503	1.721.300

Financial statements for the period 1 January – 31 December 2016 were approved by the Board of Directors of Vestel Beyaz Eşya Sanayi ve Ticaret A.Ş. on 8 February 2017. General Assembly and specified regulatory bodies have the right to make amendments to statutory financial statements after issue.

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ
BALANCE SHEETS AS OF 31 DECEMBER 2016 AND 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

		Audited 1 January - 31 December 2016	Audited 1 January - 31 December 2015
	Footnotes		
PROFIT OR LOSS			
Revenue	19	3.037.017	2.524.068
Cost of Sales	19	(2.546.704)	(2.151.671)
GROSS PROFIT (LOSS) FROM COMMERCIAL OPERATIONS		490.313	372.397
GROSS PROFIT (LOSS)		490.313	372.397
General Administrative Expenses	21	(47.395)	(45.925)
Marketing Expenses	21	(46.926)	(40.606)
Research and Development Expense	21	(31.351)	(25.666)
Other Income from Operating Activities	22	164.643	155.451
Other Expenses from Operating Activities	22	(142.519)	(150.492)
PROFIT (LOSS) FROM OPERATING ACTIVITIES		386.765	265.159
PROFIT (LOSS) BEFORE FINANCING INCOME (EXPENSE)		386.765	265.159
Finance Income	23	109.985	186.021
Finance Costs	23	(162.977)	(274.239)
PROFIT (LOSS) FROM CONTINUING OPERATIONS, BEFORE TAX		333.773	176.941
Tax (Expense) Income, Continuing Operations		(8.768)	(13.046)
Current Period Tax (Expense) Income	25	(18.751)	(12.059)
Deferred Tax (Expense) Income	25	9.983	(987)
PROFIT (LOSS) FROM CONTINUING OPERATIONS		325.005	163.895
PROFIT (LOSS)		325.005	163.895
Earnings Per Share with a TL 1 of Par Value	26	1,71	0,86

The accompanying notes are an integral part of these financial statements.

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ
BALANCE SHEETS AS OF 31 DECEMBER 2016 AND 31 DECEMBER 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

	Audited 1 January - 31 December 2016	Audited 1 January - 31 December 2015
OTHER COMPREHENSIVE INCOME		
Other Comprehensive Income that will not be Reclassified to Profit or Loss	373	5.523
Gains (Losses) on Remeasurements of Defined Benefit Plans	466	6.904
Taxes Relating To Components Of Other Comprehensive Income That Will Not Be Reclassified To Profit Or Loss	(93)	(1.381)
Taxes Relating to Remeasurements of Defined Benefit Plans	(93)	(1.381)
Other Comprehensive Income that will be Reclassified to Profit or Loss	11.157	(12.883)
Other Comprehensive Income (Loss) Related with Cash Flow Hedges	13.946	(16.104)
Gains (Losses) on Cash Flow Hedges	13.946	(16.104)
Taxes Relating to Components of Other Comprehensive Income that will be Reclassified to Profit or Loss	(2.789)	3.221
Taxes Relating to Cash Flow Hedges	(2.789)	3.221
OTHER COMPREHENSIVE INCOME (LOSS)	11.530	(7.360)
TOTAL COMPREHENSIVE INCOME (LOSS)	336.535	156.535

The accompanying notes are an integral part of these financial statements.

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ
STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE PERIODS 1 JANUARY - 31 DECEMBER 2016 AND 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

	Issued Capital	Inflation Adjustments on Capital	Share Premiums or Discounts	Gains (Losses) on Remeasurements of Defined Benefit Plans	Gains (Losses) Revaluations and Remeasurements	Other Accumulated Comprehensive Income That Will Not Be Reclassified In Profit Or Loss	Cash Flow Hedges	Reserve Of Gains or Losses on Hedge	Other Accumulated Comprehensive Income That Will Be Reclassified In Profit Or Loss	Restricted Reserves Appropriated From Profits	Prior Years' Profits or Losses	Net Profit or Loss	Retained Earnings	Equity attributable to owners of parent	Equity
Previous Period															
1 January - 31 December 2015															
Equity at Beginning of Period	190.000	9.734	109.031	(9.209)	(9.209)	(9.209)	20.512	20.512	20.512	41.803	169.515	131.177	300.692	662.563	662.563
Transfers	-	-	-	-	-	-	-	-	-	15.551	115.626	(131.177)	(15.551)	-	-
Total Comprehensive Income (Loss)	-	-	-	5.523	5.523	5.523	(12.883)	(12.883)	(12.883)	-	-	163.895	163.895	156.535	156.535
Profit (Loss)	-	-	-	-	-	-	-	-	-	-	-	163.895	163.895	163.895	163.895
Other Comprehensive Income (Loss)	-	-	-	5.523	5.523	5.523	(12.883)	(12.883)	(12.883)	-	-	-	-	(7.360)	(7.360)
Dividends Paid	-	-	-	-	-	-	-	-	-	-	(104.825)	-	(104.825)	(104.825)	(104.825)
Equity at End of Period	190.000	9.734	109.031	(3.686)	(3.686)	(3.686)	7.629	7.629	7.629	57.354	180.316	163.895	344.211	714.273	714.273
Current Period															
1 January - 31 December 2016															
Equity at Beginning of Period	190.000	9.734	109.031	(3.686)	(3.686)	(3.686)	7.629	7.629	7.629	57.354	180.316	163.895	344.211	714.273	714.273
Transfers	-	-	-	-	-	-	-	-	-	19.665	144.230	(163.895)	(19.665)	-	-
Total Comprehensive Income (Loss)	-	-	-	373	373	373	11.157	11.157	11.157	-	-	325.005	325.005	336.535	336.535
Profit (Loss)	-	-	-	-	-	-	-	-	-	-	-	325.005	325.005	325.005	325.005
Other Comprehensive Income (Loss)	-	-	-	373	373	373	11.157	11.157	11.157	-	-	-	-	11.530	11.530
Dividends Paid	-	-	-	-	-	-	-	-	-	-	(130.877)	-	(130.877)	(130.877)	(130.877)
Equity at End of Period	190.000	9.734	109.031	(3.313)	(3.313)	(3.313)	18.786	18.786	18.786	77.019	193.669	325.005	518.674	919.931	919.931

The accompanying notes are an integral part of these financial statements.

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ
STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE PERIODS 1 JANUARY – 31 DECEMBER
2016 AND 2015

(Amounts expressed in thousands of Turkish Lira (“TL”) unless otherwise indicated.)

		Audited 1 January - 31 December 2016	Audited 1 January - 31 December 2015
	Footnotes		
CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES		245.564	176.897
Profit (Loss)		325.005	163.895
Profit (Loss) from Continuing Operations		325.005	163.895
Adjustments to Reconcile Profit (Loss)		176.770	108.850
Adjustments for Depreciation and Amortisation Expense	11	91.066	85.237
Adjustments for Impairment Loss (Reversal of Adjustments for Impairment Loss (Reversal of Impairment Loss) of Inventories	9	(354)	(449)
Adjustments for Provisions		10.992	8.887
Adjustments for (Reversal of) Provisions Related with Employee Benefits	16	10.730	8.629
Adjustments for (Reversal of) Lawsuit and/or Penalty Provisions		262	258
Adjustments for Interest (Income) Expenses		815	18.240
Adjustments for Interest Income	23	(22.028)	(1.267)
Adjustments for Interest Expense	23	22.843	19.507
Adjustments for Unrealised Foreign Exchange Losses		30.838	1.489
Adjustments for Fair Value Losses (Gains)		35.851	(17.994)
Adjustments for Fair Value (Gains) Losses on Derivative Financial Instruments		35.851	(17.994)
Adjustments for Tax (Income) Expenses		8.768	13.046
Adjustments for Losses (Gains) on Disposal of Non- Current Assets		(239)	(206)
Adjustments for Losses (Gains) Arised From Sale of Tangible Assets		(239)	(206)
Other Adjustments to Reconcile Profit (Loss)	4	(967)	600

The accompanying notes are an integral part of these financial statements.

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ
STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE PERIODS 1 JANUARY – 31 DECEMBER
2016 AND 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

		Audited 1 January - 31 December 2016	Audited 1 January - 31 December 2015
	Footnotes		
Changes in Working Capital		(246.393)	(62.528)
Adjustments for Decrease (Increase) in Trade Accounts		(361.459)	(166.835)
Decrease (Increase) in Trade Accounts Receivables from			
Related Parties	6	(364.101)	(172.152)
Decrease (Increase) in Trade Accounts Receivables from			
Unrelated Parties	7	2.642	5.317
Adjustments for Decrease (Increase) in Other Receivables			
Related with Operations		20.139	(47.680)
Decrease (Increase) in Other Unrelated Party Receivables			
Related with Operations	8	20.139	(47.680)
Adjustments for Decrease (Increase) in Inventories	9	17.284	(31.145)
Decrease (Increase) in Prepaid Expenses	10	(38.749)	4.961
Adjustments for Increase (Decrease) in Trade Accounts		109.824	175.079
Increase (Decrease) in Trade Accounts Payables to			
Related Parties	6	(1.750)	16.440
Increase (Decrease) in Trade Accounts Payables to			
Unrelated Parties	7	111.574	158.639
Increase (Decrease) in Employee Benefit Liabilities	16	3.709	2.394
Other Adjustments for Other Increase (Decrease) in			
Working Capital		2.859	698
Decrease (Increase) in Other Assets Related with			
Operations		(920)	(192)
Increase (Decrease) in Other Payables Related with			
Operations		3.779	890
Cash Flows from (used in) Operations		255.382	210.217
Payments Related with Provisions for Employee Benefits	16	(7.712)	(5.200)
Income Taxes Refund (Paid)	25	(2.106)	(28.120)

The accompanying notes are an integral part of these financial statements.

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ
STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE PERIODS 1 JANUARY – 31 DECEMBER
2016 AND 2015

(Amounts expressed in thousands of Turkish Lira ("TL") unless otherwise indicated.)

	Footnotes	Audited 1 January - 31 December 2016	Audited 1 January - 31 December 2015
CASH FLOWS FROM (USED IN) INVESTING ACTIVITIES		(374.901)	(86.358)
Proceeds from Sales of Property, Plant, Equipment and Intangible Assets		2.870	1.025
Proceeds from Sales of Property, Plant and Equipment		2.870	1.025
Purchase of Property, Plant, Equipment and Intangible Assets		(119.159)	(87.383)
Purchase of Property, Plant and Equipment	11	(89.436)	(57.012)
Purchase of Intangible Assets	12	(29.723)	(30.371)
Cash Advances and Loans Made to Other Parties		(258.612)	-
Cash Advances and Loans Made to Related Parties	6	(258.612)	-
CASH FLOWS FROM (USED IN) FINANCING ACTIVITIES		52.512	(164.963)
Proceeds from Borrowings		442.600	176.387
Proceeds from Loans		442.600	176.387
Repayments of Borrowings		(259.591)	(236.688)
Loan Repayments		(259.591)	(236.688)
Increase in Other Payables to Related Parties	6	-	18.066
Decrease in Other Payables to Related Parties	6	207	-
Dividends Paid	6	(130.877)	(104.825)
Interest Paid		(21.855)	(19.170)
Interest Received		22.028	1.267
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS BEFORE EFFECT OF EXCHANGE RATE		(76.825)	(74.424)
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD		(76.825)	(74.424)
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	4	88.665	163.089
CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD		11.840	88.665

The accompanying notes are an integral part of these financial statements.

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ
NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD 1 JANUARY – 31 DECEMBER 2016

(Amounts expressed in thousands of Turkish Lira (“TL”) unless otherwise indicated)

NOTE 1 – COMPANY’S ORGANISATION AND NATURE OF OPERATIONS

Vestel Beyaz Eşya Sanayi ve Ticaret A.Ş. (the “Company” or “Vestel Beyaz Eşya”) was incorporated in 1997 under the Turkish Commercial Code and its head office is located at Levent 199, Büyükdere Caddesi No: 199, 34394 Şişli / İstanbul.

The Company started its operations in 1999 and produces refrigerators, room air conditioning units, washing machines, cookers, dishwashers and water heaters. The Company’s production facilities occupy 346 thousand square meters of enclosed area located in Manisa Organized Industrial Zone on total area of 395 thousand square meters.

The Company is a member of Vestel Group of Companies which are under the control of the Zorlu Family. The Company performs its foreign sales and domestic sales via Vestel Ticaret A.Ş. which is also a member of Vestel Group of Companies.

The Company is registered to Capital Market Board and its shares have been quoted to Borsa Istanbul (“BİST”) since 21 April 2006.

As of 31 December 2016, the number of personnel employed was 6.008’dir (31 December 2015: 5.793).

As of balance sheet dates, the shareholders of the Company and their percentage shareholdings were as follows:

	Share %
Vestel Elektronik Sanayi ve Ticaret A.Ş.	94,62
Other shareholders	5,38
	100,00

As of 31 December 2016, 59.800.000 shares of the Company have been quoted at the Borsa Istanbul (“BİST”) (31,5 % of its share capital; 31 December 2015: 31,5 %).

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS

2.1 Basis of presentation

2.1.1 Statement of compliance

The accompanying financial statements are prepared in accordance with the Communiqué Serial II, No: 14.1, “Principals of Financial Reporting in Capital Markets” published in the Official Gazette numbered 28676 on 13 June 2013. According to the article 5 of the Communiqué, interim financial statements are prepared in accordance with Turkish Accounting Standards / Turkish Financial Reporting Standards (“TAS” / “TFRS”) and its addendum and interpretations (“IFRIC”) issued by the Public Oversight Accounting and Auditing Standards Authority (“POAASA”) Turkish Accounting Standards Board.

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(Amounts expressed in thousands of Turkish Lira (“TL”) unless otherwise indicated)

NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont’d)

The Company maintains its accounting records and prepares its statutory financial statements in accordance with the Turkish Commercial Code (“TCC”), tax legislation and the uniform chart of accounts issued by the Ministry of Finance. The financial statements, except for the financial assets and liabilities presented with their fair values, are maintained under historical cost conversion in TL. These financial statements are based on the statutory records which are maintained under historical cost conversion, with the required adjustments and reclassifications reflected for the purpose of fair presentation in accordance with the TAS/IFRS.

With the decision taken on 17 March 2005, the CMB announced that, effective from 1 January 2005, the application of inflation accounting is no longer required for the companies operating in Turkey and preparing their financial statements in accordance with CMB Financial Reporting Standards. Accordingly, TAS 29, “Financial Reporting in Hyperinflationary Economies” issued by the IASB, has not been applied in the financial statements for the accounting year commencing from 1 January 2005.

2.2 Comparative information and restatement of prior period financial statements

Financial statements of the Company have been prepared comparatively with the preceding financial period, in order to enable determination of trends in financial position and performance. Comparative figures are reclassified, where necessary, to conform to changes in presentation in the financial statements.

2.3. Amendments in Turkey Financial Reporting Standards

a) New standards, amendments and interpretations issued and effective for the financial year beginning 31 December 2016 and are adopted by the Company:

- **IFRS 11 (amendments), “Joint Arrangements”,** is effective for annual periods beginning on or after 1 January 2016. This amendment adds new guidance on how to account for the acquisition of an interest in a joint operation that constitutes a business. The amendments specify the appropriate accounting treatment for such acquisitions.
- **TAS 16 and TAS 38 (amendments), “Tangible Assets”, “Intangible Assets”,** is effective for annual periods beginning on or after 1 January 2016. In this amendment the IASB has clarified that the use of revenue based methods to calculate the depreciation of an asset is not appropriate because revenue generated by an activity that includes the use of an asset generally reflects factors other than the consumption of the economic benefits embodied in the asset.

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NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont’d)

- **Annual improvements 2014:** Effective for annual periods beginning on or after 1 January 2016. Annual Improvements amend the following 4 standards:
 - TFRS 5, “Non-current assets held for sale and discontinued operations”, changes in sales method
 - TFRS 7, “Financial Instruments: Disclosures”, with respect to TFRS 1, changes in labor contracts
 - TAS 19, “Employee benefits”, changes in discount rates
 - TAS 34, “Interim financial reporting”, changes in explanation of information.
 - **TAS 1, “Presentation of financial statements”,** is effective for annual periods beginning on or after 1 January 2016, address perceived impediments to preparers exercising their judgements in presenting their financial reports.
- b) Standards and amendments to existing standards that are not yet effective and have not been early adopted by the Company:**
- **TFRS 15, “Revenue from contracts with customers”,** is effective for annual periods beginning on or after 1 January 2018. The International Accounting Standards Board (IASB) and the US national standard-setter, the Financial Accounting Standards Board (FASB), initiated a joint project to clarify the principles for recognising revenue and to develop a common revenue standard for IFRS and US GAAP. The objective of this Standard is to establish the principles that an entity shall apply to report useful information to users of financial statements about the nature, amount, timing and uncertainty of revenue and cash flows arising from a contract with a customer. The new model employs an asset and liability approach, rather than current revenue guidance focuses on an ‘earnings process’.
 - **TFRS 9 “Financial instruments: Classification and measurement”,** is effective from annual periods beginning on or after 1 January 2018. This standard replaces the guidance in TAS 39. It includes requirements on the classification and measurement of financial assets and liabilities; it also includes an expected credit losses model that replaces the current incurred loss impairment model.
 - **TAS 7, “Statement of cash flows”,** is effective from annual periods beginning on or after 1 January 2017. The improvements are part of the Board’s Disclosure Initiative. The amendments require companies to provide information about changes in their financing liabilities and come as a response to requests from investors for information that helps them better understand changes in a company’s debt. The amendments will help to evaluate changes in liabilities arising from financing activities, including changes from cash flows and non-cash changes (such as foreign exchange gains or losses).

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NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont’d)

- **TFRS 12, “Income taxes”**, is effective from annual periods beginning on or after 1 January 2017. The amendments clarify the accounting for deferred tax where an asset is measured at fair value and that fair value is below the asset’s tax base. It also clarifies certain other aspects of accounting for deferred tax assets.
- **(Amendments) to TFRS 2, ‘Share based payments’** on clarifying how to account for certain types of share-based payment transactions, effective from annual periods beginning on or after 1 January 2018. This amendment clarifies the measurement basis for cash-settled, share-based payments and the accounting for modifications that change an award from cash-settled to equity-settled. It also introduces an exception to the principles in TFRS 2 that will require an award to be treated as if it was wholly equity-settled, where an employer is obliged to withhold an amount for the employee’s tax obligation associated with a share-based payment and pay that amount to the tax authority.
- **TFRS 16 ‘Leases’**, effective from annual periods beginning on or after 1 January 2019, This standard replaces the current guidance in TAS 17 and is a far reaching change in accounting by lessees in particular. Under TAS 17, lessees were required to make a distinction between a finance lease (on balance sheet) and an operating lease (off balance sheet). TFRS 16 now requires lessees to recognise a lease liability reflecting future lease payments and a ‘right-of-use asset’ for virtually all lease contracts. The IASB has included an optional exemption for certain short-term leases and leases of low-value assets; however, this exemption can only be applied by lessees. For lessors, the accounting stays almost the same. However, as the IASB has updated the guidance on the definition of a lease (as well as the guidance on the combination and separation of contracts), lessors will also be affected by the new standard. At the very least, the new accounting model for lessees is expected to impact negotiations between lessors and lessees. Under TFRS 16, a contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

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NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont’d)

- **Annual improvements 2014–2016**, effective from annual periods beginning on or after 1 January 2018. These amendments impact 3 standards:
 - TFRS 1, “First-time adoption of TFRS”, regarding the deletion of short-term exemptions for first-time adopters regarding IAS 7, IAS 19, and TFRS 10 effective 1 January 2018.
 - TFRS 12, “Disclosure of interests in other entities” regarding clarification of the scope of the standard. These amendments should be applied retrospectively for annual periods beginning on or after 1 January 2017.
 - TAS 28, “Investments in associates and joint ventures” regarding measuring an associate or joint venture at fair value effective 1 January 2018.
- **IFRIC 22, “Foreign currency transactions and advance consideration”**, effective from annual periods beginning on or after 1 January 2018. This IFRIC addresses foreign currency transactions or parts of transactions where there is consideration that is denominated or priced in a foreign currency. The interpretation provides guidance for when a single payment/receipt is made as well as for situations where multiple payments/receipts are made. The guidance aims to reduce diversity in practice.

The Company will evaluate the effect of the aforementioned changes within its operations and apply changes starting from effective date. It is expected that the application of the standards and interpretations will not have a significant effect on the financial statements of the Company.

- c) **Other new standards, amendments and interpretations issued and effective as of 1 January 2016 have not been presented since they are not relevant to the operations of the Company or have insignificant impact on the financial statements.**

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NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont’d)

2.4. Summary of significant accounting policies

2.4.1 Revenue

Revenue is measured at the fair value of the consideration received or receivable taking into account the amount of any trade discounts and volume rebates allowed by the entity.

Revenue from the sale of goods shall be recognized when all the following conditions have been satisfied:

- The Company has transferred to the buyer significant risks and reward of ownership of the goods,
- The Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold,
- The amount of revenue can be measured reliably,
- It is probable that the economic benefits associated with the transaction will flow to the Company; and
- The costs incurred or to be incurred in respect of the transaction can be measured reliably.

2.4.2 Inventories

Inventories are stated at the lower of cost and net realizable value. Costs, including an appropriate portion of fixed and variable overhead expenses, are assigned to inventories held by the method most appropriate to the particular class of inventory. Company uses moving weighted average method for costing.

Net realizable value represents the estimated selling price less all estimated costs of completion and costs necessary to make a sale. When the net realizable value of inventory is less than cost, the inventory is written down to the net realizable value and the expense is included in statement of income in the period the write-down or loss occurred. When the circumstances that previously caused inventories to be written down below cost no longer exist or when there is clear evidence of an increase in net realizable value because of changed economic circumstances, the amount of the write-down is reversed. The reversal amount is limited to the amount of the original write-down.

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NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont’d)

2.4.3 Property, plant and equipment

Property, plant and equipment are carried at cost less accumulated depreciation. Depreciation is provided on restated amounts of property, plant and equipments using the straight-line method based on the estimated useful lives of the assets, except for land due to their indefinite useful life.

Property, plant and equipment are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognized for the amount by which the asset’s carrying amount exceeds its recoverable amount. The recoverable amount is the higher of an asset’s fair value less costs to sell and value in use.

Gains or losses on disposals of property, plant and equipment are included in other operating income and other operating expense.

Costs, such as repairs and maintenance or part replacement of tangible assets, are included in the asset’s carrying amount or recognised as a separate asset, as appropriate, only when it is probable that future economic benefits with the item will flow to the Company. All other costs are charged to statements of profit or loss during the financial year in which they are incurred.

2.4.4 Intangible assets

a) Research and development costs

Research costs are recognized as expense in the period in which they are incurred. An intangible asset arising from development (or from the development phase of an internal project) if and only if an entity can demonstrate all of the following:

- The technical feasibility of completing the intangible asset so that it will be available for use or sale;
- Its intention to complete the intangible asset and use or sell it;
- Its ability to use or sell the intangible asset;
- How the intangible asset will generate probable future economic benefits;
- The availability of adequate technical, financial and other resources to complete the development and to use or sell the intangible asset, and
- Its ability to measure reliably the expenditure attributable to the intangible asset during its development

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NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont’d)

Other development costs are recognized as expense as incurred. If it is not possible to distinguish the research phase from the development phase of an internal project, the entity treats the expenditure on that project as if it were incurred in the research phase only.

b) Rights and other intangible fixed assets

Rights and other intangible assets consist acquired computer software, computer software development costs and other identifiable rights. Rights and other intangible assets are recognized at their acquisition costs and are amortized on a straight line basis over their expected useful lives which are less than five years.

2.4.5 Financial instruments

a) Financial assets

The Company classifies its financial assets in the following categories: Financial assets at fair value through profit or loss, loans and receivables. The classification depends on the purpose for which the financial assets were acquired.

Financial assets at fair value through profit or loss

Financial assets at fair value through profit or loss are financial assets held for trading. A financial asset is classified in this category if acquired principally for the purpose of selling in the short-term. Derivatives are also categorized as held for trading unless they are designated as hedges.

Loans and receivables

Trade receivables, loans, and other receivables that have fixed or determinable payments that are not quoted in an active market are classified in this category. Loans and receivables (trade and other receivables, bank deposits, cash and others) are measured at amortized cost using the effective interest method less any impairment. Interest income is recognized by applying the effective interest rate, except for cases when the recognition of interest would be immaterial.

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NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont’d)

Impairment of financial assets

Financial assets, other than those at fair value through profit or loss, are assessed for indicators of impairment at each reporting period. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been impacted.

For financial assets carried at amortized cost, the amount of the impairment is the difference between the asset’s carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate.

For financial assets carried at amortized cost, if the amount of a past impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognized, then the impairment is reversed through profit or loss. However, the carrying amount should not be increased to an amount that exceeds what the amortized cost would have been at the date of the reversal had the impairment not been recognized.

For financial assets carried at cost, if there is objective evidence of impairment, the amount of the impairment loss is measured as the difference between carrying amount and the present value of estimated future cash flows discounted at the current rate of return for a similar financial asset. Once an impairment loss has been recognized on a financial asset recognized at cost, it is not permitted to recognize a reversal.

b) Financial liabilities

Financial liabilities are classified as either financial liabilities at fair value through profit or loss or other financial liabilities.

Financial liabilities at fair value through profit or loss

Financial liabilities at fair value through profit or loss are stated at fair value, with any resultant gain or loss recognized in profit or loss. The net gain or loss recognized in profit or loss incorporates any interest paid on the financial liability.

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NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont’d)

Other financial liabilities

Other financial liabilities, including borrowings, are initially measured at fair value, net of transaction costs.

Other financial liabilities are subsequently measured at amortized cost using the effective interest method plus the interest expense recognized on an effective yield basis.

The effective interest method is calculating the amortized cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate discounts the estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period.

c) Derivative financial instruments and hedge accounting:

Derivatives are initially recognized at fair value on the date a derivative contract is entered into and are subsequently remeasured at their fair value. Fair values of derivatives are carried as assets when positive and as liabilities when negative. The method of recognizing the resulting gain or loss depends on whether the derivative is designated as a hedging instrument, and if so the nature of the item being hedged.

The Company documents at the inception of the transaction the relationship between hedging instruments and hedged items, as well as its risk management objectives and strategy for undertaking various hedging transactions. The Company also documents its assessment, both at hedge inception and on an ongoing basis, of whether the derivatives that are used in hedging transactions are highly effective in offsetting changes in fair values of hedged items.

Derivative financial instruments held for trading

Company’s held for trading derivative financial instruments consist of forward foreign currency purchase and sale contracts. Such derivative financial instruments providing effective protection against the risk for the Company economically and due to meeting the conditions for hedge accounting usually, they are accounted as derivative financial instruments held for trading in financial statements. The fair value changes of these derivative instruments are recognized in income statement as financial income / expense.

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NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont’d)

Cash flow hedges:

The effective portion of changes in the fair value of derivatives that are designated and qualify as cash flow hedges is recognized in equity within cash flow hedge reserves. The gain or loss relating to the ineffective portion is recognized immediately in the statement of comprehensive income within finance income/ expense. Amounts accumulated in equity are reclassified to profit or loss in the periods when the hedged item affects profit or loss (for example, when the forecast sale that is hedged takes place or portion related to the accrued interest). When a hedging instrument expires or is sold, or when a hedge no longer meets the criteria for hedge accounting, any cumulative gain or loss existing in equity at that time remains in equity and is recognized when the forecast transaction is ultimately recognized, in the statement of comprehensive income within finance income/expense. The Company has evaluated its forward contracts and recognized certain contracts as hedging derivative instruments since they have been carrying necessary hedging conditions regarding to TAS 39.

2.4.6 Foreign currency transactions

Transactions in foreign currencies during the period are recorded at the rates of exchange prevailing on the dates of the transactions. Monetary items denominated in foreign currencies are translated to TL at the rates prevailing on the balance sheet date. Exchange differences on foreign currency denominated monetary assets and liabilities are recognized in profit or loss in the period in which they arise except for the effective portion of the foreign currency hedge of net investments in foreign operations. On monetary items which are denominated in foreign currency and measured with historical costs are translated using the exchange rates at the dates of initial transactions.

2.4.7 Provisions, contingent assets and liabilities

Provisions are recognized when the Company has a present obligation as a result of a past event, and it is probable that the Company will be required to settle that obligation, and a reliable estimate can be made of the amount of the obligation.

Possible assets or obligations that arise from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain events not wholly within the control of the company are not included in the financial statements and treated as contingent assets or liabilities.

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NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont'd)

2.4.8 Related parties

Shareholders, key management personnel and board members, their close family members and companies controlled, jointly controlled or significantly influenced by them and Zorlu Holding Group companies are considered and referred to as related parties.

2.4.9 Taxation on income

Tax expense for the period comprises current and deferred tax. Tax is recognized in the income statement, except to the extent that it relates to items directly recognized in equity. In that case, tax is recognized in shareholders' equity.

The tax currently payable is based on taxable profit for the year. Taxable profit differs from profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the balance sheet date.

Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases which is used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized.

Investment incentives that are conducive to payment of corporate taxes at reduced rates are subject to deferred tax calculation when there is reasonable assurance that the Company will benefit from the related incentive.

Deferred tax liabilities are recognized for taxable temporary differences associated with investments in subsidiaries and associates, and interests in joint ventures, except where the Company is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognized to the extent that it is probable that there will be sufficient taxable profits against which to utilize the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Company intends to settle its current tax assets and liabilities on a net basis.

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NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont’d)

2.4.10 Employee termination benefits

Employment termination benefits, as required by the Turkish Labor Law and the laws applicable in the countries where the subsidiaries operate, represent the estimated present value of the total reserve of the future probable obligation of the Company arising in case of the retirement of the employees. According to Turkish Labor Law and other laws applicable in Turkey, the Company is obliged to pay employment termination benefits to all personnel in cases of termination of employment without due cause, call for military service, be retired or death upon the completion of a minimum one year service. Provision for employment termination benefits as of 31 December 2016 is calculated in accordance with the assumptions used by the independent actuarial firm and is recorded in the financial statements at its net present value. Employment termination benefits are considered as being part of defined retirement benefit plan as per TAS 19. All actuarial gains and losses are recognized in statements of income.

2.4.11 Government grants

Government grants, including non-monetary grants at fair value, are recognized in financial statements when there is reasonable assurance that the entity will comply with the conditions attaching to them, and the grants will be received.

Incentives for research and development activities are recognized in financial statements when they are authorized by the related institutions.

2.4.12 Earnings per share

Earnings per share disclosed in the statement of income is determined by dividing net income attributable to equity holder of the parent by the weighted average number of such shares outstanding during the year concerned.

2.4.13 Statement of cash flows

In the statement of cash flows, cash flows are classified into three categories as operating, investment and financing activities. Cash flows from operating activities are those resulting from the Company’s production and sales activities. Cash flows from investment activities indicate cash inflows and outflows resulting from property, plant and equipments and financial investments. Cash flows from financing activities indicate the resources used in financing activities and the repayment of these resources. Cash and cash equivalents comprise of cash in hand accounts, bank deposits and short-term, highly liquid investments that are readily convertible to known amounts of cash with maturities equal or less than three months.

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NOTE 2 – BASIS OF PRESENTATION OF FINANCIAL STATEMENTS (Cont’d)

2.4.14 Offsetting

All items with significant amounts and nature, even with similar characteristics, are presented separately in the financial statements. Insignificant amounts are grouped and presented by means of items having similar substance and function. When the nature of transactions and events necessitate offsetting, presentation of these transactions and events over their net amounts or recognition of the assets after deducting the related impairment are not considered as a violation of the rule of non-offsetting. As a result of the transactions in the normal course of business, revenue other than sales are presented as net if the nature of the transaction or the event qualify for offsetting.

2.4.15 Events after the balance sheet date

Events after the balance sheet date, announcements related to net profit or even declared after other selective financial information has been publicly announced; include all events that take place between the balance sheet date and the date when balance sheet was authorized for issue.

In the case that events require a correction to be made on the balance sheet date, the Company makes the necessary corrections to the financial statements. Moreover, the events that occur subsequent to the balance sheet date and that do not require a correction to be made are disclosed in accompanying notes, where the decisions of the users of financial statements are affected.

2.5. Critical accounting estimates and judgments

Preparation of financial statements requires the use of estimates and assumptions that may affect the amount of assets and liabilities recognized as of the balance sheet date, disclosures of contingent assets and liabilities and the amount of revenue and expenses reported. Although these estimates and assumptions rely on the Company management’s best knowledge about current events and transactions, actual outcomes may differ from those estimates and assumptions. Significant estimates of the Company management are as follows:

i. Income taxes:

There are many transactions and calculations for which the ultimate tax determination is uncertain during the ordinary course of business and significant judgment is required in determining the provision for income taxes. The Company recognizes tax liabilities for anticipated tax issues based on estimates of whether additional taxes will be due. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred income tax provisions in the period in which such determination is made (note 25).

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NOTE 3 - SEGMENT REPORTING

Operating segments are identified on the same basis as financial information is reported internally to the Company's chief operating decision maker. The Company Board of Directors has been identified as the Company's chief operating decision maker who is responsible for allocating resources between segments and assessing their performances. The Company management determines operating segments by reference to the reports reviewed by the Board of Directors to make strategic decisions.

The Management believes that the Company operates in a single industry sector as the risks and returns for the activities do not show any material difference because the scope of activity covers only the production of white goods and the production processes and classes of customers are similar. As a result all information related to the industrial segment has been fully presented in the attached financial statements.

The Management has decided to use geographical segments for segment reporting considering the fact that risks and returns are affected by the differences in geographical regions.

Geographical segments

	1 January - 31 December 2016	1 January - 31 December 2015
Segment revenue		
Turkey	751.305	578.897
Europe	1.659.173	1.381.443
Other	638.356	566.851
Gross sales	3.048.834	2.527.191
Discounts (-)	(11.817)	(3.123)
Net sales	3.037.017	2.524.068

Other segment sales mainly comprise of sales to Asian and African countries.

The amount of export is 2.297.529 thousand TL for the period ended 31 December 2016 (1 January-31 December 2015: 1.948.294 thousand TL). Export sales are denominated in EURO, USD as 98,2%, 1,8% of total export respectively. (1 January-31 December 2015: 97% EUR, 2,5% USD, 0,4% GBP, 0,1% RUB)

The carrying value of segment assets and costs incurred in order to obtain these assets are not separately disclosed since all assets of the company are located in Turkey.

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NOTE 4 – CASH AND CASH EQUIVALENTS

	31 December 2016	31 December 2015
Cash	182	147
Bank deposits		
- Demand deposits	1.242	28.340
- Time deposits	3.951	56.178
Cheques and notes	6.465	4.000
Blocked deposits	989	22
Cash and cash equivalents	12.829	88.687

Effective interest rates

	31 December 2016	31 December 2015
TL	9,50%	10,80%
EUR	0,60%	-
USD	-	0,75%

As of 31 December 2016 the Company's time deposits have an average maturity of less than 1 month (31 December 2015: less than 1 month).

NOTE 5 – FINANCIAL LIABILITIES

	31 December 2016	31 December 2015
Short - term financial liabilities		
Short term bank loans	26.407	86
Short term portion of long term bank loans	15.691	5.887
	42.098	5.973
Long - term financial liabilities		
Long term bank loans	206.611	54.516
	206.611	54.516

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ
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NOTE 5 – FINANCIAL LIABILITIES (Cont’d)

Details of the Company’s short term financial liabilities are given below:

31 December 2016				31 December 2015		
Currency	Weighted average of effective interest rates per annum	Original currency	TL Equivalent	Weighted average of effective interest rates per annum	Original currency	TL Equivalent
- TL	10,52%	26.407	26.407	-	86	86
			26.407			
						86

Details of the Company’s long term financial liabilities are given below:

31 December 2016				31 December 2015		
Currency	Weighted average of effective interest rates per annum	Original currency	TL Equivalent	Weighted average of effective interest rates per annum	Original currency	TL Equivalent
- EUR	4,43%	1.697	6.295	4,25%	1.853	5.887
- TL	16,06%	9.396	9.396	-	-	-
Short term portion			15.691			
- EUR	3,67%	42.370	157.189	3,85%	17.156	54.516
- TL	14,51%	49.422	49.422	-	-	-
Long term portion			206.611			
			222.302			60.403

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NOTE 5 – FINANCIAL LIABILITIES (Cont’d)

The redemption schedule of the Company’s long term financial liabilities are given below:

	31 December 2016	31 December 2015
One to two years	197.654	54.516
Two to three years	8.957	-
	206.611	54.516

As of 31 December 2016 total amount of Company’s floating rate bans is 6.295 thousand.TL (31 December 2015: 11.041 thousand TL).

The analysis of Company’s borrowings in terms of periods remaining to contractual re-pricing dates is as follows:

	31 December 2016	31 December 2015
Between 6-12 months	6.295	11.041

Fair value of short term bank borrowings are considered to approximate their carrying values due to immateriality of discounting. Fair values are determined using average effective annual interest rates. Long term bank borrowings are stated at amortized cost using effective interest rate method and their fair values are considered to approximate their carrying values since bans usually have a re-pricing period of six months.

Guarantees given for the bank loans obtained are disclosed in note 14, interest rate sensitivity analysis is disclosed in note 28.

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NOTE 6 – RELATED PARTY DISCLOSURES

a) Short term trade receivables from related parties

	31 December 2016	31 December 2015
Vestel Ticaret A.Ş.	1.188.788	821.584
	1.188.788	821.584
Unearned interest on receivables (-)	(5.981)	(2.878)
	1.182.807	818.706

The receivables result from the Company’s foreign and domestic sales performed via Vestel Ticaret A.Ş. which is also a member of Vestel Group Companies.

b) Short term trade payables to related parties

	31 December 2016	31 December 2015
Vestel Elektronik Sanayi ve Ticaret A.Ş.	21.839	16.573
Vestel Holland B.V.	120	8.354
Other related parties	1.690	473
	23.649	25.400
Unearned interest on payables (-)	(201)	(202)
	23.448	25.198

c) Other short term receivables to related parties

	31 December 2016	31 December 2015
Vestel Elektronik Sanayi ve Ticaret A.Ş.	258.612	-

The Company’s interest rate of other receivables in TL is 15% and maturity is December 2017.

d) Other short term liabilities to related parties

	31 December 2016	31 December 2015
Vestel Elektronik Sanayi ve Ticaret A.Ş.	52.999	-

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NOTE 6 – RELATED PARTY DISCLOSURES (Cont'd)

e) Other long term liabilities to related parties

	31 December 2016	31 December 2015
Vestel Elektronik Sanayi ve Ticaret A.Ş.	134.261	160.438

The annual interest rate for EUR denominated other long term liabilities is Euribor +3,20 and last instalment will be paid in March 2020.

f) Transactions with related parties

	1 January - 31 December 2016	1 January - 31 December 2015
Sales		
Vestel Ticaret A.Ş.	2.974.726	2.487.201
Vestel Elektronik Sanayi ve Ticaret A.Ş.	12.694	10.963
Other related parties	22	26
	2.987.442	2.498.190
Purchases and operating expenses		
Vestel Holland B.V.	8.964	134.417
Vestel Elektronik Sanayi ve Ticaret A.Ş.	107.896	74.908
Other related parties	12.016	10.740
	128.876	220.065
Other operating income		
Vestel Ticaret A.Ş.	146.312	122.316
Other related parties	514	1.924
	146.826	124.240
Other operating expense		
Vestel Ticaret A.Ş.	17.293	37.320
Other related parties	1.255	7.125
	18.548	44.445

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NOTE 6 – RELATED PARTY DISCLOSURES (Cont'd)

f) Transactions with related parties

	1 January - 31 December 2016	1 January - 31 December 2015
Financial income		
<i>Vestel Elektronik Sanayi ve Ticaret A.Ş.</i>	21.153	12.855
	21.153	12.855
Financial expense		
<i>Vestel Elektronik Sanayi ve Ticaret A.Ş.</i>	33.446	24.186
	33.446	24.186
Dividend paid		
Vestel Elektronik Sanayi ve Ticaret A.Ş.	123.837	99.189
Public shares	7.040	5.636
	130.877	104.825

The Company performs part of its raw material purchases via Vestel Holland B.V which is also a member of Vestel Group Companies.

g) Guarantees received from and given to related parties are disclosed in note 14.

h) Compensation paid to key management including directors, the Chairman of Board of Directors, general managers and assistant general managers.

Compensation paid to key management for the twelve months period ended 31 December 2016 is 6.023 thousand TL (1 January - 31 December 2015: 5.534 thousand TL).

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ
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NOTE 7 – TRADE RECEIVABLES AND PAYABLES

	31 December 2016	31 December 2015
Short - term trade receivables		
Trade receivables		
- Related parties (note 6)	1.188.788	821.584
- Other parties	3.759	6.464
	1.192.547	828.048
Unearned interest expense (-)		
- Related parties (note 6)	(5.981)	(2.878)
- Other parties	(291)	(375)
Allowance for doubtful receivables (-)	(231)	(210)
Total short - term trade receivables	1.186.044	824.585

The Company provides allowance for doubtful receivables based on historical experience.

	31 December 2016	31 December 2015
Short term trade payables		
Trade payables		
- Related parties (note 6)	23.649	25.400
- Other parties	819.114	707.759
	842.763	733.159
Unearned interest expense (-)		
- Related parties (note 6)	(201)	(202)
- Other parties	(2.088)	(2.307)
Total short - term trade payables	840.474	730.650

Risk analysis of trade receivables and payables is disclosed in note 28.

VESTEL BEYAZ EŞYA SANAYİ VE TİCARET ANONİM ŞİRKETİ
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NOTE 8 – OTHER RECEIVABLES

	31 December 2016	31 December 2015
Short - term other receivables		
Other receivables from related parties (note 6)	258.612	-
VAT receivable	55.738	91.251
Deposits and guarantees given	6.690	5.862
Other tax receivables	14.497	-
Other	1.173	1.124
	336.710	98.237

NOTE 9 – INVENTORIES

	31 December 2016	31 December 2015
Raw materials	165.803	138.839
Work in process	3.997	4.004
Finished goods	74.914	119.151
Other	-	4
	244.714	261.998
Provision for impairment on inventories (-)	(268)	(622)
	244.446	261.376

As of 31 December 2016 the Company does not have inventories pledged as security for liabilities (31 December 2015: None).

Cost of the inventory included in the cost of sales for the period 1 January - 31 December 2016 amounts to 2.166.302 thousand TL (1 January - 31 December 2015: 1.835.191 thousand TL).

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NOTE 9 – INVENTORIES (Cont’d)

Allocation of provision for impairment on inventories in terms of inventory type is as follows:

	31 December 2016	31 December 2015
Raw materials	-	93
Finished goods and merchandise	268	529
	268	622

Movement of obsolescence provision on inventory is as follows:

	1 January - 31 December 2016	1 January - 31 December 2015
Opening balance, 1 January	622	1.071
Current year additions	268	622
Realised due to sale of inventory	(622)	(1.071)
Balance at 31 December	268	622

NOTE 10 – PREPAID EXPENSES

	31 December 2016	31 December 2015
Short-term prepaid expenses		
Advances given	3.918	3.578
Prepaid expenses	7.135	6.725
Business advances given	13	3
	11.066	10.306
Long-term prepaid expenses		
Advances given for fixed asset purchase	41.224	3.014
Prepaid expenses	517	738
	41.741	3.752

Advances given for fixed asset purchase is mainly related with the contract signed in November 2016 for the purchase of 81.191,43 m2 land in Manisa Organized Industrial Zone at a unit price of 400 TL/m².

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NOTE 11 – PROPERTY, PLANT AND EQUIPMENT

	1 January 2016	Additions	Disposals	Transfers	31 December 2016
Cost or revaluation					
Land	6.547	-	-	-	6.547
Land improvements	3.204	44	-	-	3.248
Buildings	67.908	815	-	885	69.608
Leasehold improvements	5.744	126	-	113	5.983
Plant and machinery	783.887	71.648	(3.961)	9.626	861.200
Motor vehicles	421	95	-	-	516
Furniture and fixtures	43.440	2.983	(78)	792	47.137
Construction in progress	4.634	13.725	-	(11.416)	6.943
	915.785	89.436	(4.039)	-	1.001.182
Accumulated depreciation					
Land improvements	2.319	54	-	-	2.373
Buildings	28.054	1.307	-	-	29.361
Leasehold improvements	2.378	461	-	-	2.839
Plant and machinery	540.144	69.821	(3.731)	-	606.234
Motor vehicles	232	69	-	-	301
Furniture and fixtures	28.088	4.075	(54)	-	32.109
	601.215	75.787	(3.785)	-	673.217
Net book value	314.570				327.965

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NOTE 11 – PROPERTY, PLANT AND EQUIPMENT (Cont’d)

	1 January 2015	Additions	Disposals	Transfers	31 December 2015
Cost					
Land	6.547	-	-	-	6.547
Land improvements	3.112	60	-	32	3.204
Buildings	66.233	1.349	-	326	67.908
Leasehold improvements	4.726	646	-	372	5.744
Plant and machinery	744.670	38.179	(6.653)	7.691	783.887
Motor vehicles	396	25	-	-	421
Furniture and fixtures	37.578	3.892	(108)	2.078	43.440
Construction in progress	2.272	12.861	-	(10.499)	4.634
	865.534	57.012	(6.761)	-	915.785
Accumulated depreciation					
Land improvements	2.268	51	-	-	2.319
Buildings	26.927	1.127	-	-	28.054
Leasehold improvements	1.996	382	-	-	2.378
Plant and machinery	479.632	66.775	(6.263)	-	540.144
Motor vehicles	172	60	-	-	232
Furniture and fixtures	24.309	3.876	(97)	-	28.088
	535.304	72.271	(6.360)	-	601.215
Net book value	330.230				314.570

Additions to property, plant and equipment in the period 1 January – 31 December 2016 and 2015 mainly consist of machinery and equipment investments made to refrigerator, washing machine, cooker , dishwasher and air conditioner factories.

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NOTE 11 – PROPERTY, PLANT AND EQUIPMENT (Cont’d)

Useful lives of property, plant and equipment is as follows:

	<u>Useful Life</u>
Land improvements	8-35 years
Buildings	25-30 years
Leasehold improvements	5 years
Plant and machinery	5-20 years
Motor vehicles	5 years
Furniture and fixtures	5-10 years

Allocation of period depreciation and amortization expenses is as follows:

	1 January - 31 December 2016	1 January - 31 December 2015
Cost of sales	74.007	71.177
Research and development expenses	16.175	13.287
Marketing, selling and distribution expenses	275	276
General administrative expenses	609	497
	91.066	85.237

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NOTE 12 – INTANGIBLE ASSETS

	1 January 2016	Additions	Disposals	31 December 2016
Cost				
Rights	6.376	-	-	6.376
Development cost	133.481	28.251	(2.377)	159.355
Other intangible assets	10.018	1.472	-	11.490
	149.875	29.723	(2.377)	177.221
Accumulated amortization				
Rights	6.351	3	-	6.354
Development cost	54.926	14.498	-	69.424
Other intangible assets	3.635	778	-	4.413
	64.912	15.279	-	80.191
Net book value	84.963			97.030

	1 January 2015	Additions	Disposals	31 December 2015
Cost				
Rights	6.376	-	-	6.376
Development cost	105.380	28.519	(418)	133.481
Other intangible assets	8.166	1.852	-	10.018
	119.922	30.371	(418)	149.875
Accumulated amortization				
Rights	6.348	3	-	6.351
Development cost	42.597	12.329	-	54.926
Other intangible assets	3.001	634	-	3.635
	51.946	12.966	-	64.912
Net book value	67.976			84.963

Development costs, incurred by the Company on development projects relating to refrigerators, split air conditioners, washing machines, cookers and dish washers are capitalized as intangible assets when it is probable that costs will be recovered through future commercial activity and only if the cost can be measured reliably.

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NOTE 12 – INTANGIBLE ASSETS (Cont’d)

Useful lives of intangible assets are as follows:

	<u>Useful Life</u>
Rights	3-15 years
Development costs	2-10 years
Other	2-15 years

NOTE 13 – GOVERNMENT GRANTS

There are investment incentive certificates to which the Company has been entitled by the official authorities in connection with certain capital expenditures. The grants obtained by the Company in nature are as follows:

- i) Exemption from customs duty on machinery and equipment to be imported,
- ii) Value-added tax exemption with respect to purchases of investment goods both from domestic and export markets,
- iii) Incentives under jurisdiction of the research and development law
- iv) Inward processing permission certificates,
- v) Cash refund from Tübitak-Teydeb for research and development expenses,
- vi) Discounted corporate tax incentive,
- vii) Insurance premium employer share incentive,

Research and development incentive premium from Tübitak Teknoloji ve Yenilik Destek Programları Başkanlığı (“TEYDEB”) amounts to 381 thousand TL for the period 1 January - 31 December 2016 (1 January - 31 December 2015: 750 thousand TL).

Brand support incentive Turquality obtained from Republic of Turkey Prime Ministry Undersecretary of Treasury amounts to 1.281 thousand TL in year 2016 (2015: 725 thousand TL).

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NOTE 14 – PROVISIONS, CONTINGENT ASSETS AND LIABILITIES

a) Provisions

	31 December 2016	31 December 2015
Short - term provisions		
Provision for lawsuit risks	1.620	1.358
	1.620	1.358

The movements in the provision for lawsuits are as follows:

	1 January - 31 December 2016	1 January - 31 December 2015
Opening balance, 1 January	1.358	1.100
Current year additions	274	596
Provisions no longer required	(12)	(338)
Balance at 31 December	1.620	1.358

b) Guarantees received by the Company

	31 December 2016	31 December 2015
Guarantee letters	7.232	5.945
Cheques and notes	8.273	5.700
Collaterals and pledges	3.238.156	2.740.159
	3.253.661	2.751.804

Vestel Elektronik Sanayi ve Ticaret A.Ş. and Vestel Ticaret A.Ş. has given guarantees to various banks on behalf of the Company for its forward contracts and bank borrowings.

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NOTE 14 – PROVISIONS, CONTINGENT ASSETS AND LIABILITIES (Cont’d)

c) Collaterals, pledges and mortgages (“CPM’s”) given by the Company are as follows:

CPM's given by the Group	USD ('000)	EUR ('000)	TL	TL Equivalent
31 December 2016				
A. CPM's given on behalf of its own legal entity	9.332	7.250	16.509	76.247
B. CPM's given on behalf of fully consolidated subsidiaries	-	-	-	-
C. CPM's given on behalf of third parties for ordinary course of business	-	-	-	-
D. Total amount of other CPM's given	1.102.343	46.866	907.894	4.961.128
i. Total amount of CPM's given on behalf of the parent company	806.793	-	667.835	3.507.101
ii. Total amount of CPM's given to on behalf of other group companies which are not in scope of B and C.	295.550	46.866	240.059	1.454.027
iii. Total amount of CPM's given on behalf of third parties which are not in scope of C.	-	-	-	-
Total	1.111.675	54.116	924.403	5.037.375

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NOTE 14 – PROVISIONS, CONTINGENT ASSETS AND LIABILITIES (Cont'd)

CPM's given by the Group	USD ('000)	EUR ('000)	TL	TL Equivalent
31 December 2015				
A. CPM's given on behalf of its own legal entity	-	2.000	5.923	12.278
B. CPM's given on behalf of fully consolidated subsidiaries	-	-	-	-
C. CPM's given on behalf of third parties for ordinary course of business	-	-	-	-
D. Total amount of other CPM's given	1.607.821	58.490	1.892.025	6.752.783
i. Total amount of CPM's given on behalf of the parent company	1.224.184	-	1.241.688	4.801.125
ii. Total amount of CPM's given to on behalf of other group companies which are not in scope of B and C.	383.637	58.490	650.337	1.951.658
iii. Total amount of CPM's given on behalf of third parties which are not in scope of C.	-	-	-	-
Total	1.607.821	60.490	1.897.948	6.765.061

The Company has given collaterals to various banks on behalf of Vestel Elektronik Sanayi and Ticaret A.Ş. Vestel Ticaret A.Ş. and Vestel Holland BV for their forward contracts and bank loans obtained.

Proportion of other CPM's given by the Company to its equity is 539% as of 31 December 2016 (31 December 2015: 945%)

DİPNOT 15 –COMMITMENTS

As of the balance sheet date the Company has committed to realize exports amounting to 462.190 thousand USD (31 December 2015: 323.995 thousand USD) due to the export and investment incentive certificates obtained.

As of 31 December 2016 the Company has forward foreign currency purchase contract that amounts to 169.843 thousand USD and 219.947 thousand TL against forward foreign currency sales contract that amounts to 116.881 thousand EUR, 69.000 thousand USD, and 136.991 thousand TL (31 December 2015: 143.000 thousand USD, 73.875 thousand EUR, 132.516 thousand TL against forward foreign currency sales contract that amounts to 99.535 thousand USD, 147.544 thousand EUR, 9.930 thousand RUB sales contracts).

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NOTE 16 – EMPLOYEE BENEFITS

Liabilities for employee benefits:

	31 December 2016	31 December 2015
Due to personnel	17.538	14.531
Social security payables	6.225	5.523
	23.763	20.054

Long term provisions for employee benefits:

	31 December 2016	31 December 2015
Provision for employment termination benefits	24.459	21.907

Under Turkish law, the Company is required to pay employment termination benefits to each employee whose employment is terminated without due caus. In addition, under the existing Social Security Law No. 506, clause No. 60, amended by the Labor Laws dated 6 March 1981, No. 2422 and 25 August 1999, No. 4447, the Company is also required to pay termination benefits to each employee who has earned the right to retire by receiving termination indemnities

The amount payable is the equivalent of one month’s gross salary for each year of service and is limited to a maximum of TL 4.297,21/year as of 31 December 2016 (31 December 2015: TL 3.828,37/year).

The provision for employee termination benefits is not funded.

The provision is calculated by estimating the present value of the future obligation of the company arising from retirement of employees. Turkish Accounting Standards No: 19 (“Employee Benefits”) requires actuarial valuation methods to be developed to estimate the enterprise’s obligation under defined employee plans. Accordingly actuarial assumptions were used in the calculation of the total liability which is described below:

The principal assumption is that the maximum liability for each year of service will increase in line with inflation. Thus, the discount rate applied represents the expected real rate after adjusting for the anticipated effects of future inflation. An expected inflation rate and appropriate discount rate should both be determined, the net of these being real discount rate. Consequently in the accompanying financial statements as at 31 December 2016 the provision is calculated by estimating the present value of the future obligation of the company arising from retirement of employees. As of 31 December 2016 provision is calculated based on real discount rate of %4,79 (31 December 2015: 4,48 %) assuming 6,5% annual inflation rate and 11,60% discount rate..

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NOTE 16 – EMPLOYEE BENEFITS (Cont’d)

The movements in the provision for employment termination benefit are as follows:

	1 January - 31 December 2016	1 January - 31 December 2015
Balance at 1 January	21.907	25.382
Increase during the year	8.451	8.105
Payments during the year	(7.712)	(5.200)
Actuarial (gain)/loss	(466)	(6.904)
Interest expense	2.279	524
Balance at 31 December	24.459	21.907

As of 31 December 2016, an increase in annual discount rate by 0,25% would lead to a decrease in employee benefit liability by 4,14% ; a decrease in annual discount rate by 0,25% would lead to an increase in employee benefit liability by 4,37%. (31 December 2015: 3,94% decrease and 4,16% increase).

As of 31 December 2016, an increase in salary escalation by 0,25% would lead to an increase in employee benefit liability by 4,57%; a decrease in salary escalation by 0,25% would lead to a decrease in employee benefit liability by 4,34%. (31 December 2015: 4,25% increase and 4,04% decrease)

NOTE 17 – OTHER ASSETS AND LIABILITIES

	31 December 2016	31 December 2015
Other current assets		
Transferred VAT	113	72
Other	1.099	220
	1.212	292
Other current liabilities		
Taxes and dues payable	9.743	6.396
Advances received	346	-
Other	160	74
	10.249	6.470

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NOTE 18 – CAPITAL, RESERVES AND OTHER EQUITY ITEMS

a) Paid in capital

	31 December 2016	31 December 2015
Shares of par value Kr 1 each		
Issued share capital	190.000	190.000

As of 31 December 2016 and 31 December 2015 the shareholding structure is as follows:

	Shareholding %		Amount	
	31 December 2016	31 December 2015	31 December 2016	31 December 2015
Vestel Elektronik Sanayi ve Ticaret A.Ş.	94,62%	94,62%	179.780	179.780
(with Board of Directors Members)				
Shares held by public	5,38%	5,38%	10.220	10.220
	100%	100%	190.000	190.000

b) Adjustments to share capital

Adjustment to share capital (restated to 31 December 2004 purchasing power of money) is the difference between restated share capital and historical share capital.

	31 December 2016	31 December 2015
Adjustment to share capital	9.734	9.734

c) Share Premium

Share premium account refers the difference between par value of the company’s shares and the amount of the company received for newly issued shares. The share premium account is disclosed under equity as a separate line item and may not be distributed. It may be used in capital increase.

	31 December 2016	31 December 2015
Share premium	109.031	109.031

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NOTE 18 – CAPITAL, RESERVES AND OTHER EQUITY ITEMS (Cont’d)

d) Restricted reserves (“Legal reserves”)

The legal reserves consist of first and second legal reserves appropriated in accordance with the Turkish Commercial Code (“TCC”). The first legal reserve is appropriated out of the statutory profits at the rate of 5%, until the total reserve reaches a maximum of 20% of the Company’s share capital. The second legal reserve is appropriated at the rate of 10% of all distributions in excess of 5% of the Company’s share capital. Under TCC, the legal reserves can only be used to offset losses and are not available for any other usage unless they exceed 50% of paid in share capital.

	31 December 2016	31 December 2015
Legal reserves	77.019	57.354

e) Retained earnings

	31 December 2016	31 December 2015
Extraordinary reserves	133.233	133.233
Previous year’s profit	60.436	47.083
	193.669	180.316

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NOTE 18 – CAPITAL, RESERVES AND OTHER EQUITY ITEMS (Cont’d)

f) Dividend distribution

For quoted companies dividends are distributed in accordance with the Communiqué Serial II -19.1 on “Principals Regarding Distribution of Interim Dividends” issued by the CMB effective from 1 February 2014.

Companies distribute dividends in accordance with their dividend payment policies settled and dividend payment decision taken in general assembly and in conformity with relevant legislations. The communiqué does not state a minimum dividend rate. Companies distribute dividends in accordance with the method defined in their dividend policy or articles of association. Additionally, dividend can be distributed in fixed or variable instalments and dividend advances can be paid over the profit on interim financial statements.

Unless the general reserves that has to be appropriated in accordance with TCC or the dividend to shareholders as determined in the articles of association or dividend policy are set aside; no decision can be taken to set aside other reserves, to transfer reserves to the subsequent year or to distribute dividends to holders of usufruct right certificates, to board of directors members or to employees; and no dividend can be distributed to those unless the determined dividend to shareholders is paid in cash.

On the other hand, in accordance with the Articles of Association of the Company, up to 5% of retained earnings after dividend distribution could be allocated to the Board of Directors or used for certain reasons designated by the Board of Directors when necessary.

- Based on the approval of the General Assembly, up to %3 of retained earnings after dividend distribution could be allocated to plant investments designated in accordance with article of 468 in TCC,
- Up to %5 of retained earnings after dividend distribution could be allocated to the Board of Directors as necessary,
- Up to %5 of retained earnings after dividend distribution could be allocated to donations, bonuses etc.

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NOTE 19 – SALES

	1 January - 31 December 2016	1 January - 31 December 2015
Domestic sales	751.305	578.897
Overseas sales	2.297.529	1.948.294
Gross sales	3.048.834	2.527.191
Less: Sales discounts (-)	(11.817)	(3.123)
Net sales	3.037.017	2.524.068
Cost of sales	(2.546.704)	(2.151.671)
Gross profit	490.313	372.397

NOTE 20 – NATURE OF EXPENSES

	1 January - 31 December 2016	1 January - 31 December 2015
Raw materials, supplies and finished goods	2.132.321	1.863.199
Changes in finished goods, work in process and trade goods	44.244	(28.008)
Personnel expenses	255.792	205.415
Depreciation and amortization	91.066	85.237
Other	148.953	138.025
	2.672.376	2.263.868

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NOTE 21 – GENERAL ADMINISTRATIVE EXPENSES, MARKETING EXPENSES, RESEARCH AND DEVELOPMENT EXPENSES

a) General administrative expenses:

	1 January - 31 December 2016	1 January - 31 December 2015
Personnel expenses	12.241	11.469
Depreciation and amortization	609	497
Office and rent expenses	8.815	9.255
Consultancy and IT expenses	10.840	7.508
Other	14.890	17.196
	47.395	45.925

b) Marketing expenses:

Personnel expenses	11.408	8.381
Depreciation and amortization	275	276
Transportation expenses	25.407	24.243
Other	9.836	7.706
	46.926	40.606

c) Research and development expenses:

Personnel expenses	8.067	5.424
Depreciation and amortization	16.175	13.287
Other	7.109	6.955
	31.351	25.666

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NOTE 22 – OTHER INCOME AND EXPENSE FROM OPERATING ACTIVITIES

a) Other income from operating activities:

	1 January - 31 December 2016	1 January - 31 December 2015
Credit finance gains arising from trading activities	24.165	29.848
Foreign exchange gains arising from trading activities	133.561	119.172
Other income	6.917	6.431
	164.643	155.451

b) Other expense from operating activities:

Debit finance charges arising from trading activities	24.974	23.932
Foreign exchange expenses arising from trading activities	111.192	121.615
Other expenses	6.353	4.945
	142.519	150.492

NOTE 23 – FINANCIAL INCOME AND FINANCIAL EXPENSE

a) Financial Income:

	1 January - 31 December 2016	1 January - 31 December 2015
Foreign exchange gains	7.406	9.793
Gains on derivative financial instruments	80.551	174.961
Interest income	22.028	1.267
	109.985	186.021

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NOTE 23 – FINANCIAL INCOME AND FINANCIAL EXPENSE (Cont’d)

b) Financial Expense:

	1 January - 31 December 2016	1 January - 31 December 2015
Foreign exchange losses	51.476	41.486
Losses on derivative financial instruments	88.556	210.920
Interest and comission expenses	22.843	19.507
Other finance expnses	102	2.326
	162.977	274.239

NOTE 24 – ANALYSIS OF OTHER COMPREHENSIVE INCOME ITEMS

a) Cash flow hedge fund:

	1 January - 31 December 2016	1 January - 31 December 2015
Balance at 1 January	7.629	20.512
Profit / (loss) from cash flow hedges	13.946	(16.104)
Deferred tax calculated over profit / (loss) from cash flow hedges	(2.789)	3.221
Balance at 31 December	18.786	7.629

b) Actuarial (loss) / gain arising from defined benefit plans:

	1 January - 31 December 2016	1 January - 31 December 2015
Balance at 1 January	(3.686)	(9.209)
Actuarial income / loss arising from defined benefit plans	466	6.904
Deferred tax calculated over actuarial gain/ loss	(93)	(1.381)
Balance at 31 December	(3.313)	(3.686)

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NOTE 25 – TAXES ON INCOME (INCLUDING DEFERRED TAX ASSETS AND LIABILITIES)

	31 December 2016	31 December 2015
Corporation and income taxes	18.751	12.059
Prepaid taxes (-)	(15.566)	(25.519)
Current income tax liabilities - net	3.185	(13.460)
Deferred tax liabilities	2.056	(5.045)

In Turkey, beginning from 1 January 2006, the corporate tax rate is 20%.

Corporate tax is applied on taxable corporate income, which is calculated from the statutory accounting profit by adding back non-deductible expenses and by deducting other exempt income. In addition to corporate taxes, companies should also calculate income withholding taxes on any dividends distributed at the rate of % 15, except for companies receiving dividends who are resident companies in Turkey. Undistributed dividends incorporated in share capital are not subject to income withholding taxes.

In Turkey, advance tax returns are filed on a quarterly basis at the rate of %20, until the 14th day of the following month and paid until the 17th day. Advance tax returns files within the year are offset against corporate income tax calculated over the annual taxable corporate income.

According to the Corporate Tax Law, 75% of the capital gains arising from the sale of tangible assets and investments in equity shares owned for at least two years are exempted from corporate tax on the condition that such gains are reflected in the equity.

Under the Turkish taxation system, tax losses can be carried forward to be offset against future taxable income for up to five years. Tax losses cannot be carried back.

There is no procedure for a final and definitive agreement on tax assessments. Tax returns are filed between 1-25 April following the close of the accounting year to which they relate. Tax authorities may however examine such returns and the underlying accounting records and may revise assessment within five years.

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NOTE 25 – TAXES ON INCOME (INCLUDING DEFERRED TAX ASSETS AND LIABILITIES) (Cont’d)

As of 1 January - 31 December 2016 and 2015 tax expense in the statement of income is as follows:

	1 January - 31 December 2016	1 January - 31 December 2015
Current period tax expense	(18.751)	(12.059)
Deferred tax income/(expense)	9.983	(987)
Total tax expense	(8.768)	(13.046)

Total tax benefit for the year can be reconciled to the accounting profit as follows:

	1 January - 31 December 2016	1 January - 31 December 2015
Profit before tax	333.773	176.941
Local tax rate	20%	20%
Tax income calculated using local tax rate	(66.755)	(35.388)
Effect of unused tax losses for which no deferred tax asset was recognised	(619)	(16)
Research and development incentives	8.495	4.910
Discounted corporate tax advantage	50.111	17.448
	(8.768)	(13.046)

Due to modernization, plant extension and investments incentive documents in Manisa Organized Industrial Zone, the Company has reduced rate of corporate tax advantage.

Deferred tax assets and liabilities

The Company recognizes deferred tax assets and liabilities based upon temporary differences arising between their financial statements prepared in accordance with CMB Communiqué II, No. 14.1 and their statutory financial statements. These temporary differences usually result from the recognition of revenue and expenses in different reporting periods for CMB Financial Reporting Standards and tax purposes.

As of 31 December 2016, the Company has not recognized deferred tax assets of 41.808 TL calculated over its investment incentive certificate, in accordance with conservatism principle of accounting.

Tax rate used in the calculation of deferred tax assets and liabilities based on the liability method is 20% as of 31 December 2016. (31 December 2015:%20).

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NOTE 25 – TAXES ON INCOME (INCLUDING DEFERRED TAX ASSETS AND LIABILITIES) (Cont’d)

The breakdown of cumulative temporary differences and the resulting deferred tax assets and liabilities provided using principal tax rate as of the balance sheet dates is as follows:

	Cumulative temporary differences		Deferred tax	
	31 December 2016	31 December 2015	31 December 2016	31 December 2015
Deferred tax assets				
Employment termination benefits	(24.459)	(21.907)	4.892	4.381
Provision for impairment on inventories	(272)	(622)	54	124
Accruals for derivative financial instruments	(1.449)	-	290	-
Other	(13.185)	(8.885)	2.637	1.777
			7.873	6.282

	Cumulative temporary differences		Deferred tax	
	31 December 2016	31 December 2015	31 December 2016	31 December 2015
Deferred tax liabilities				
Useful life and valuation differences on property, plant and equipment and intangible assets	27.730	35.200	(5.546)	(7.040)
Provision for derivative financial instruments	-	20.456	-	(4.091)
Other	1.355	980	(271)	(196)
			(5.817)	(11.327)
Deferred tax liabilities - net			2.056	(5.045)

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NOTE 25 – TAXES ON INCOME (INCLUDING DEFERRED TAX ASSETS AND LIABILITIES) (Cont’d)

The movement of net deferred tax assets and liabilities is as follows:

	1 January - 31 December 2016	1 January - 31 December 2015
Opening balance, 1 January	(5.045)	(5.898)
Tax expense recognized in income statement	9.983	(987)
Recognized in shareholders' equity	(2.882)	1.840
Deferred tax liabilities at the end of the period, net	2.056	(5.045)

NOTE 26 – EARNINGS PER SHARE

	1 January - 31 December 2016	1 January - 31 December 2015
Net (loss) / income attributable to equity holders of the parent	325.005	163.895
Weighted number of ordinary shares with a TL 1 of face value (thousand shares)	190.000	190.000
	1,71	0,86

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NOTE 27 – DERIVATIVE INSTRUMENTS

	31 December 2016		31 December 2015	
	Contract amount	Fair Value Assets / (Liabilities)	Contract amount	Fair Value Assets / (Liabilities)
<u>Derivative financial assests</u>				
Held for trading				
Forward foreign currency transactions	354.888	2.922	434.490	11.535
Cash flow hedge				
Forward foreign currency transactions	242.825	23.482	171.258	9.537
<u>Derivative financial liabilities</u>				
Held for trading				
Forward foreign currency transactions	219.947	(27.853)	177.301	(616)
	817.660	(1.449)	783.049	20.456

NOTE 28 – FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT

a) Capital risk management:

The Company manages its capital to ensure that it will maintain its status as a going concern while maximizing the return to stakeholders through optimization of the debt and equity balance.

The management considers the cost of capital and the risks associated with each class of capital. The management aims to balance its overall capital structure through the payment of dividends, share issues and proceeds from or repayments of debt.

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NOTE 28– FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Cont’d)

As of 31 December 2016 and 31 December 2015 the Company’s net debt / total equity ratios are as follows:

	31 December 2016	31 December 2015
Total financial liabilities (note 5)	248.709	60.489
Cash and cash equivalents (note 4)	(12.829)	(88.687)
Net debt	235.880	(28.198)
Total equity	919.931	714.273
Capital invested	1.155.811	686.075
Net debt/capital invested	0,20	(0,04)

b) Financial risk factors:

The Company’s activities expose it to a variety of financial risks including the foreign currency exchange rates risk, credit risk and liquidity risk. The Company’s overall risk management programme on the unpredictability of financial markets and seeks to minimize potential adverse effects on the financial performance of the Company. The Company uses derivative financial instruments in order to protect itself from various financial risks.

b.1) Credit risk:

Credit risk arises from bank deposits, trade receivables and other trade receivables. Ownership of financial assets involves the risk that counterparties may be unable to meet the terms of these agreements. The Company sells significant portion of its products to Vestel Ticaret A.Ş. which is a group company. Credit risk is evaluated by considering past experiences and current economic conditions and receivables is presented in the balance sheet after appropriate amount of provision for doubtful receivables is allocated. The company considers that the credit risk is managed effectively. The following statements show the analysis of credit risk as of 31 December 2016 and 31 December 2015:

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NOTE 28 – FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Cont’d)

31 December 2016	Receivables				Bank deposits	Other
	Trade Receivables		Other Receivables			
	Related Parties	Third Parties	Related Parties	Third Parties		
Maximum exposed credit risk as at 31 December 2016 (A+B+C+D)	1.182.807	3.237	258.612	78.098	5.193	7.636
- Secured portion of the maximum credit risk by guarantees, etc	-	-	-	-	-	-
A. Net book value of financial asset either are not due or impaired	1.182.807	3.237	258.612	78.098	5.193	7.636
- Secured portion by guarantees, etc	-	-	-	-	-	-
B. Net book value of financial asset with renegotiated conditions, otherwise considered as overdue or impaired	-	-	-	-	-	-
C. Net book value of overdue but not impaired financial assets	-	-	-	-	-	-
- Secured portion by guarantees, etc	-	-	-	-	-	-
D. Net book value of the impaired assets	-	-	-	-	-	-
- Overdue	-	231	-	-	-	-
- Impairment	-	(231)	-	-	-	-
- Secured portion of the net value by guarantees, etc	-	-	-	-	-	-
E. Off balance sheet items comprised of credit risk	-	-	-	-	-	-

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NOTE 28 – FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Cont’d)

31 December 2015	Receivables				Bank deposits	Other
	Trade Receivables		Other Receivables			
	Related Parties	Third Parties	Related Parties	Third Parties		
Maximum exposed credit risk as at 31 December 2015 (A+B+C+D)	818.706	5.879	-	98.237	84.518	4.169
- Secured portion of the maximum credit risk by guarantees, etc	-	-	-	-	-	-
A. Net book value of financial asset either are not due or impaired	818.706	2.691	-	98.237	84.518	4.169
B. Net book value of financial asset with renegotiated conditions, otherwise considered as overdue or impaired	-	3.087	-	-	-	-
C.Net book value of overdue but not impaired financial assets	-	101	-	-	-	-
- Secured portion by guarantees, etc	-	-	-	-	-	-
D. Net book value of the impaired assets	-	-	-	-	-	-
- Overdue	-	210	-	-	-	-
- Impairment	-	(210)	-	-	-	-
- Secured portion of the net value by guarantees, etc	-	-	-	-	-	-
E. Off balance sheet items comprised of credit risk	-	-	-	-	-	-

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NOTE 28 – FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Cont’d)

Aging analysis of the receivables which are overdue but not impaired:

	31 December 2016	31 December 2015
0 -1 month	-	101
Total overdue receivables	-	101

b.2) Price risk:

Due to the fact that the Company’s operating profit and cash flows from operating activities has been affected by competition in the sector and changes in raw material prices, the prices is monitored by the Company management and cost-cutting measures has been taken in order to mitigate cost pressure effect on price level. In addition, the Company reviews market prices for active financial and operational risk management regularly.

Existing risks has been monitored on Audit Committee and Board of Directors meetings and raw material prices in market is reviewed closely.

b.3) Liquidity risk:

The Company manages liquidity risk by maintaining adequate reserves, banking facilities and reserve borrowing facilities by continuously monitoring forecast and actual cash flows and matching the maturity profiles of financial assets and liabilities.

The Company manages liquidity risk by providing the continuity of sufficient funds and loan reserves by twinning the maturities of financial assets and liabilities by following cash flow regularly.

The following tables detail the Company’s remaining contractual maturity for its financial liabilities. The tables have been drawn up based on the undiscounted cash flows of non-derivative financial liabilities based on the earliest date on which the Company can be required to pay. The table includes both interest and principal cash flows. Derivative financial liabilities are presented by undiscounted net inflows and outflows.

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NOTE 28 – FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Cont’d)

The analysis of the Company’s financial liabilities with respect to their maturities as of 31 December 2016:

Contractual Maturities	Book Value	Total contractual cash outflows	Less than 3 months	3 - 12 months	1 - 5 years	More than 5 years
Non-derivative financial liabilities						
Bank Borrowings	248.709	269.019	3.233	41.280	224.506	-
Trade Payables	840.474	842.652	686.515	153.656	2.481	-
Other Payables	187.260	196.880	29.451	28.923	138.506	-
	1.276.443	1.308.551	719.199	223.859	365.493	-
Derivative financial instruments						
Derivative cash inflows	-	(817.660)	(517.254)	(300.406)	-	-
Derivative cash outflows	-	813.430	516.193	297.237	-	-
	1.449	(4.230)	(1.061)	(3.169)	-	-

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NOTE 28 – FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Cont'd)

The analysis of the Company's financial liabilities with respect to their maturities as of 31 December 2015:

Contractual Maturities	Book Value	Total contractual cash outflows	Less than 3 months	3 - 12 months	1 - 5 years	More than 5 years
Non-derivative financial liabilities						
Bank Borrowings	60.489	62.865	2.890	3.081	56.894	-
Trade Payables	730.650	732.370	549.022	183.348	-	-
Other Payables	160.438	174.217	2.601	2.578	169.038	-
	951.577	969.452	554.513	189.007	225.932	-
Derivative financial instruments						
Derivative cash inflows	-	(783.049)	(535.887)	(247.162)	-	-
Derivative cash outflows	-	758.637	521.696	236.941	-	-
	(20.456)	(24.412)	(14.191)	(10.221)	-	-

b.4) Foreign currency risk:

The Company is exposed to exchange rate risk due to its foreign currency denominated transactions. The main principle of foreign currency risk management is to maintain foreign exchange position at the level that minimizes the impact of foreign exchange fluctuations.

Derivative instruments are used in foreign currency risk management where necessary. In this respect the Company mainly prefers using foreign exchange forward contracts.

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NOTE 28 – FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Cont’d)

31 December 2016	USD	EUR	Other (TL Equivalent)	TL Equivalent
1. Trade receivables	3.570	230.590	15	868.044
2a. Monetary financial assets (including cash and cash equivalents)	379	1.019	9	5.123
2b. Non-monetary financial assets	-	-	-	-
3. Other	137	-	-	482
4. Current assets (1+2+3)	4.086	231.609	24	873.650
5. Trade receivables	-	-	-	-
6a. Monetary financial assets	-	-	-	-
6b. Non-monetary financial assets	-	-	-	-
7. Other	-	-	-	-
8. Non-current assets (5+6+7)	-	-	-	-
9. Total assets (4+8)	4.086	231.609	24	873.650
10. Trade payables	107.115	66.548	43	623.889
11. Financial liabilities	-	1.697	-	6.295
12a. Other monetary liabilities	-	14.286	-	53.000
12b. Other non-monetary liabilities	-	-	-	-
13. Current liabilities (10+11+12)	107.115	82.531	43	683.184
14. Trade payables	-	-	-	-
15. Financial liabilities	-	42.370	-	157.189
16a. Other monetary liabilities	-	36.190	-	134.261
16b. Other non-monetary liabilities	-	-	-	-
17. Non-current liabilities (14+15+16)	-	78.560	-	291.450
18. Total liabilities (13+17)	107.115	161.091	43	974.634
19. Off-balance sheet derivative instruments/ net asset (liability) position (19a+19b)	100.843	(116.881)	-	(78.730)
19a. Hedged total assets	169.843	-	-	597.711
19b. Hedged total liabilities	(69.000)	(116.881)	-	(676.442)
20. Net foreign currency asset/ (liability) position (9-18+19)	(2.186)	(46.363)	(19)	(179.714)
21. Net foreign currency monetary asset/ (liability) position (=1+2a+5+6a-10-11-12a-14-15-16a)	(103.166)	70.518	(19)	(101.467)
22. Fair value of financial instruments used in foreign currency hedging	-	-	-	(1.449)
23. Export	12.970	662.474	-	2.297.529
24. Import	163.174	167.663	1.000	1.048.894

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NOTE 28 – FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Cont'd)

31 December 2015	USD	EUR	Other (TL Equivalent)	TL Equivalent
1. Trade receivables	7.741	190.252	21.785	648.837
2a. Monetary financial assets (including cash and cash equivalents)	9.179	378	60	27.950
2b. Non-monetary financial assets	-	-	-	-
3. Other	90	-	-	262
4. Current assets (1+2+3)	17.010	190.630	21.845	677.049
5. Trade receivables	-	-	-	-
6a. Monetary financial assets	-	-	-	-
6b. Non-monetary financial assets	-	-	-	-
7. Other	-	-	-	-
8. Non-current assets (5+6+7)	-	-	-	-
9. Total assets (4+8)	17.010	190.630	21.845	677.049
10. Trade payables	115.246	52.299	684	501.959
11. Financial liabilities	-	1.853	-	5.887
12a. Other monetary liabilities	-	-	-	-
12b. Other non-monetary liabilities	-	-	-	-
13. Current liabilities (10+11+12)	115.246	54.152	684	507.846
14. Trade payables	-	-	-	-
15. Financial liabilities	-	17.156	-	54.516
16a. Other monetary liabilities	-	50.490	-	160.437
16b. Other non-monetary liabilities	-	-	-	-
17. Non-current liabilities (14+15+16)	-	67.646	-	214.953
18. Total liabilities (13+17)	115.246	121.798	684	722.799
19. Off-balance sheet derivative instruments/ net asset (liability) position (19a+19b)	43.465	(73.669)	(495)	(108.207)
19a. Hedged total assets	143.000	73.875	-	650.532
19b. Hedged total liabilities	(99.535)	(147.544)	(495)	(758.739)
20. Net foreign currency asset/ (liability) position (9-18+19)	(54.771)	(4.837)	20.666	(153.957)
21. Net foreign currency monetary asset/ (liability) position (=1+2a+5+6a-10-11-12a-14-15-16a)	(98.326)	68.832	21.161	(46.012)
22. Fair value of financial instruments used in foreign currency hedging	-	-	-	20.456
23. Export	18.225	620.790	8.905	1.948.294
24. Import	164.800	176.613	897	977.992

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NOTE 28 – FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Cont’d)

As of 31 December 2016 and 31 December 2015, sensitivity analysis of foreign exchange rate tables is presented below, secured portions include impact of derivative instruments.

	Gain / Loss		Equity	
	Foreign exchange appreciation	Foreign exchange depreciation	Foreign exchange appreciation	Foreign exchange depreciation
31 December 2016				
+/- 10% fluctuation of USD rate:				
USD net asset / liability	(36.306)	36.306	(36.306)	36.306
Secured portion from USD risk (-)	11.775	(11.775)	35.984	(35.984)
USD net effect	(24.531)	24.531	(322)	322
+/- 10% fluctuation of EUR rate:				
EUR net asset / liability	26.161	(26.161)	26.161	(26.161)
Secured portion from EUR risk (-)	(21.533)	21.533	(43.394)	43.394
EUR net effect	4.628	(4.628)	(17.233)	17.233
+/- 10% fluctuation of other currency rates:				
Other currencies net asset / liability	(2)	2	(2)	2
Secured portion from other currency risk (-)	-	-	-	-
Other currency net effect	(2)	2	(2)	2

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NOTE 28 – FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Cont’d)

	Gain / Loss		Equity	
	Foreign exchange appreciation	Foreign exchange depreciation	Foreign exchange appreciation	Foreign exchange depreciation
31 December 2015				
+/- 10% fluctuation of USD rate:				
USD net asset / liability	(28.589)	28.589	(28.589)	28.589
Secured portion from USD risk (-)	4.358	(4.358)	12.737	(12.737)
USD net effect	(24.231)	24.231	(15.852)	15.852
+/- 10% fluctuation of EUR rate:				
EUR net asset / liability	21.872	(21.872)	21.872	(21.872)
Secured portion from EUR risk (-)	(7.287)	7.287	(23.429)	23.429
EUR net effect	14.585	(14.585)	(1.557)	1.557
+/- 10% fluctuation of other currency rates:				
Other currencies net asset / liability	2.116	(2.116)	2.116	(2.116)
Secured portion from other currency risk (-)	(39)	39	(39)	39
Other currency net effect	2.077	(2.077)	2.077	(2.077)

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NOTE 28 – FINANCIAL INSTRUMENTS AND FINANCIAL RISK MANAGEMENT (Cont’d)

b.5) Interest rate risk:

The Company is exposed to interest rate risk as the Company borrow funds at both fixed and floating interest rates. The risk is managed by the Company by maintaining an appropriate mix between fixed and floating rate borrowings, by the use of interest rate hedge contracts and forward interest rate contracts.

Analysis of financial instruments of the Company which are sensitive to interest rate changes is as follows:

	31 December 2016	31 December 2015
Financial instruments with fixed interest rates		
Time Deposits	3.951	56.178
Financial Liabilities	242.414	49.448
Financial instruments with variable interest rates		
Financial Liabilities	6.295	11.041

On 31 December 2016, if interest rates of all currency denominated financial assets and liabilities with variable interest rates has strengthened / weakened by 100 base point with all other variables held constant, income before taxes would have been 16 TL (2015: 85 TL) lower / higher as a result of interest expenses.

NOTE 29 - FINANCIAL INSTRUMENTS (FAIR VALUE AND HEDGE ACCOUNTING DISCLOSURES)

Categories of financial instruments and fair values

The Company has classified its financial assets and liabilities as at fair value through profit or loss, available for sale financial assets and loans and receivables. Among Company’s financial assets, cash and cash equivalents (note 4), trade receivables (notes 6 and 7) and other receivables (notes 6 and 8), are classified as loans and receivables and are measured at amortized cost using the effective interest method.

Company’s financial liabilities consist of financial liabilities (note 5) and trade payables (note 7) are measured at amortized cost using the effective interest method.

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NOTE 29 - FINANCIAL INSTRUMENTS (FAIR VALUE AND HEDGE ACCOUNTING DISCLOSURES)
(Cont’d)

Fair value of financial instruments

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The estimated fair values of financial instruments have been determined by the Company, using available market information and appropriate valuation methodologies. However, judgement is necessarily required interpret market data to estimate the fair value. Accordingly, the estimates presented herein are not necessarily indicative of the amounts the Company could realize in a current market exchange. Following methods and assumptions were used to estimate the fair value of the financial instruments for which is practicable to estimate fair value:

Monetary assets

The book value of foreign currency denominated balances which are translated to TL using exchange rates prevailing on the date of the balance sheet approximate their fair values. For financial assets measured at cost including cash and cash equivalents, the carrying amounts are the same with fair values due to their short term nature. Carrying amounts of trade receivables net of impairments approximate their fair values.

Monetary liabilities

The fair values of short term financial liabilities and other financial liabilities are estimated to be their fair values since they are short term. As of 31 December 2016, the carrying value and the fair value of long term-borrowings, including the short term portions are equal to 222.302 TL (31 December 2015: 60.403 TL) (note 5) and 222.302 TL (31 December 2015: 60.403 TL) respectively. Fair value is calculated by discounting the cash out flows regarding due dates of financial liabilities considering the changing country risk premium and changes in the market interest rates.

Fair value hierarchy

The Company classifies the fair value measurement of each class of financial instruments according to the source, using the three level hierarchy, as follows:

Level 1: Market price valuation techniques for the determined financial instruments traded in markets (unadjusted)

Level 2: Other valuation techniques includes direct or indirect observable inputs

Level 3: Valuation techniques does not contains observable market inputs

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NOTE 29 - FINANCIAL INSTRUMENTS (FAIR VALUE AND HEDGE ACCOUNTING DISCLOSURES)
(Cont’d)

Fair value hierarchy tables as of 31 December 2016 and 31 December 2015 are as follows:

31 December 2016	Level 1	Level 2	Level 3	Total
Financial assets / (liabilities)				
Derivative financial assets / (liabilities)	-	(1.449)	-	(1.449)
31 December 2015	Level 1	Level 2	Level 3	Total
Financial assets / (liabilities)				
Derivative financial assets / (liabilities)	-	20.456	-	20.456